



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio  
 02-12064-18

**Discount Deadline:**  
**August 03, 2018**

### Booth Equipment

8' high blue and white background drapery  
 3' high blue and white siderail drapery  
 one (1) 6' x 2' x 30" high table; skirted white  
 two (2) folding chairs  
 one (1) wastebasket  
 one (1) ID sign with company name and booth number

### Move-in Dates & Times

Tuesday, August 14, 2018 11:00 AM - 3:00 PM

### Hall Flooring

The exhibit area is carpeted in a multi-colored facility carpet.

### Show Dates & Times

Tuesday, August 14, 2018 3:30 PM - 5:30 PM  
 Wednesday, August 15, 2018 11:30 AM - 3:00 PM

### Electric, Audio Visual, Internet, Cleaning

These services are provided by suppliers other than Fern Exposition. Order forms for these services can be found under the link "Additional Show Services".

### Move-out Dates & Times

Wednesday, August 15, 2018 3:00 PM - 5:00 PM

### Advance Warehouse Shipments

Must Arrive By:  
 Monday, August 13, 2018

### Show Site Shipments

Cannot Arrive Before:  
 Tuesday, August 14, 2018

Carriers must be checked in at event site for move-out by:  
 August 15, 2018 3:00 PM

### About this Exhibitor Kit

As the Official Service Contractor for this exposition, we are enclosing various equipment rental and service order forms for your information and use. In addition to the Fern forms, you may find forms enclosed for services performed by the facility or other suppliers. Please give special attention to see that forms and payments are directed to the address indicated on each order form. Some services may not be provided by Fern.

We realize that exhibiting in a convention can be complicated. If you need assistance or additional information that is not addressed in this Exhibitor Service Manual (ESM), please contact our Exhibitor Services Department.

We look forward to serving you.

### Ways to order:

#### ONLINE\*

Login & Place Orders:  
[oe.fernexpo.com](http://oe.fernexpo.com)

#### FAX\*

Send completed forms to:  
 Fax: 614.253.9101

#### MAIL

Send completed forms to:  
 Fern  
 1500 Old Leonard Avenue  
 Columbus, OH 43219

\*Credit Card Transactions Only

show information

071618-90602



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**August 3, 2018**

### SHOW SERVICES & EQUIPMENT ORDERED

Exhibit Display Rental	\$ _____
Furniture Rental	\$ _____
Premium Furniture Rental	\$ _____
Carpet Rental	\$ _____
Panelboard Rental	\$ _____
Graphics	\$ _____
Plants & Floral	\$ _____
Display Labor Services‡	\$ _____
Material Handling‡*	\$ _____
Fern Transportation**	\$ _____

<b>Sub Total:</b>	\$ _____
Sub Total Taxable	\$ _____
Sub Total Non Taxable	\$ _____
Sales Tax 7.500%	\$ _____
<b>Grand Total:</b>	\$ _____

\* Non taxable

‡ Pay Estimated Cost

### CREDIT CARD INFORMATION

**Card Type:**  VISA  MC  AMEX  DISC

**Card Number:** \_\_\_\_\_

**Expiration:** \_\_\_\_\_ / \_\_\_\_\_

**Card Holder's Name:** \_\_\_\_\_  
 \_\_\_\_\_

**Card Holder's Address:** \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**City:** \_\_\_\_\_

**State:** \_\_\_\_\_ **Zip Code:** \_\_\_\_\_

**Cardholder's Signature:** X

By signing this, I agree to payment terms and conditions outlined by Fern Exposition & Event Services listed on the **Payment Terms & Conditions Form (TC-03)** in this Exhibitor Kit.

### CHECK INFORMATION:

Checks must be in U.S. funds drawn on a U.S. bank.

**Check #:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Amount:** \$ \_\_\_\_\_

### BANK WIRE INFORMATION

Send to: MB Financial Bank, 800 W. Madison St., Chicago IL 60607 USA, Routing #071001737, Fern Exposition Services LLC Depository, 645 Linn Street Cincinnati, OH 45203, Account #1910004197, SWIFT code - MBFIUS44. Reference your Company Name/Show Name/and Booth Number. Add \$50.00 for processing wire transfer.

\*\* Credit Card payment only is accepted for Fern Transportation services.

All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.

**EXHIBITOR INFORMATION**

**Company Name:** \_\_\_\_\_ **Booth#:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip Code:** \_\_\_\_\_

**Contact Name:** \_\_\_\_\_ **Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**payment authorization**

071618-90700



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**Discount Deadline:**  
**August 03, 2018**

### EXHIBITING COMPANY AUTHORIZATION

Exhibiting Company Name and Booth #:

Exhibitor Signature:

X

### Services to be provided by Third Party:

Exhibit Display Rental	\$
Furniture Rental	\$
Premium Furniture Rental	\$
Carpet Rental	\$
Panelboard Rental	\$
Graphics	\$
Plants & Floral	\$
Display Labor Services‡	\$
Material Handling‡*	\$
Fern Transportation**	\$

Sales Tax 7.500% \$  
 Grand Total \$

All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.

### THIRD PARTY CREDIT CARD INFORMATION

Card Type:  VISA  MC  AMEX  DISC

Card Number: \_\_\_\_\_

Expiration: \_\_\_\_\_ / \_\_\_\_\_

Card Holder's Name: \_\_\_\_\_

Card Holder's Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Cardholder's Signature: X

By signing this, I agree to payment terms and conditions outlined by Fern Exposition & Event Services listed on the **Payment Terms & Conditions Form (TC-03)** in this Exhibitor Kit.

**CHECK INFORMATION:** Checks must be in U.S. funds drawn on a U.S. bank.

Check #: \_\_\_\_\_

Date: \_\_\_\_\_

Amount: \$ \_\_\_\_\_

### BANK WIRE INFORMATION

Send to: MB Financial Bank, 800 W. Madison St., Chicago IL 60607 USA, Routing #071001737, Fern Exposition Services LLC Depository, 645 Linn Street Cincinnati, OH 45203, Account #1910004197, SWIFT code - MBFIUS44. Reference your Company Name/Show Name/and Booth Number. Add \$50.00 for processing wire transfer.

\* Non taxable

‡ Pay Estimated Cost

\*\* Credit Card payment only is accepted for Fern Transportation services.

third party payment authorization

071618-90700

### THIRD PARTY PAYOR INFORMATION

Company Name: \_\_\_\_\_ Booth#: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



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### EXHIBITOR TERMS & CONDITIONS

**YOU ARE ENTERING INTO A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.** The terms and conditions set forth below, together with any applicable Order, become a part of the agreement (the "Agreement") between FERN and you, the EXHIBITOR. You are agreeing you have been fully advised, understand completely, and are willing to accept the following terms and conditions. By exhibiting, ordering or receiving goods or services, requiring transportation of goods to or from, or acting as an agent for another exhibitor, at a show which FERN is the service contractor, you accept and agree to be bound by these terms and conditions.

#### DEFINITIONS:

For purpose of this Agreement, "FERN", "we", or "us" means Fern Exposition Services, LLC and its employees, directors, officers, agents, assigns, affiliated companies and related entities including, but not limited to, any subcontractors we may appoint. "EXHIBITOR" or "you" means the EXHIBITOR set forth in an applicable Order, its employees, agents, representatives, and any EXHIBITOR appointed contractor ("EAC"). "Order" means the purchase order, work order or other similar order form accompanying these terms and conditions, which together with these terms and conditions comprise the entire Agreement between FERN and EXHIBITOR.

#### PAYMENT TERMS:

We require 100% payment with Order for rentals, services, tax and anticipated freight. We require a credit card on file prior to acceptance of any Order and accept Visa, MasterCard, and American Express. By providing your credit card number to us via a Payment Authorization form or placing online Orders you agree that we may place your credit card on file to be used for any additional show site services as well as any future purchases. It will stay on file for the duration of the event. Full payment of rental charges must accompany your Order and be received by our office before the applicable deadline date to qualify for any discounted rate. **PLEASE NOTE THAT PURCHASE ORDERS ARE NOT ACCEPTED AS A FORM OF PAYMENT.** All orders received after any applicable discount deadline (indicated on each Order) will be charged at standard rates. A \$20.00 surcharge will be added to your account if any credit charges for services are denied or if any checks are returned.

To Pay by Check - Please mail check including show, booth, and company name, to:

Fern, 645 Linn Street, Cincinnati, OH 45203

We cannot accept checks drawn on foreign banks.

All invoiced amounts are due upon receipt of invoice. Unpaid accounts after the day of the show will accrue a service charge of .0575% per day (which equates to an annual interest rate of 21%), or the maximum rate allowed by law, whichever is less. You will be responsible for all fees (including reasonable attorneys fees and court costs) incurred by us in connection with the collection of your past-due accounts.

Invoiced amounts are exclusive of any sales, use or other similar taxes. You are solely responsible for payment of any sales, use or other similar taxes due in connection with the performance of this Agreement. If you claim tax exempt status, you must submit a copy of a valid exemption certificate issued by the federal government or the government of the state in which your event is taking place.

You are primarily responsible for the payment of all third-party charges. [In the event the exhibiting firm has arranged for an exhibit house or other party to handle the EXHIBITOR's display and be billed for all services, Fern will agree to the third party billing if the exhibit house supplies the appropriate credit card information on the Third Party Payment Authorization form. Advance payment in full must accompany the order including estimated labor and drayage charges. By signing the Third Party Payment Authorization form, the EXHIBITOR agrees that they are primarily responsible for payment of charges. In the event the named third party fails to pay all charges, such charges will be paid by the EXHIBITOR upon submission of an invoice, including any and all fees connected with the collection of this account.]

Copies of invoices may be picked up from the Service Desk prior to show closing. No credit will be given after close of event on items or services ordered but claimed to not have been received. All orders cancelled by you or due to the cancellation of an event or their non-participation may be subject to cancellation fees equal to 50% - 100% of the total order. Such cancellation fees will be set forth on the applicable Order.

#### FERN'S RESPONSIBILITIES:

We are only responsible for those services which we directly provide to you. We assume no responsibility for any persons, parties or other contracting firms not under our direct supervision and control. We shall not be responsible for loss, delay or damage due to strike, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, disruptions in the financial or capital markets, power failures, explosions, acts of terrorism or war, or for any other cause beyond our reasonable control, nor for ordinary wear and tear in the handling of materials. We will provide material handling services as your agent, not as bailee or shipper, and shall have no responsibility or obligation thereunder and you accept responsibility thereof.

#### PACKAGING AND CRATES:

We shall not be responsible for damage to loose or uncrated materials, pad-wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly or improperly packed materials. In addition, we shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means.

#### STORAGE:

We assume no liability for loss or damage to crates or containers or the contents therein while containers are in storage, including but not limited to accessible storage or cold storage. You acknowledge that storage charges are for the use of the space and are not a form of insurance or a guarantee of security.

Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of you or your representatives. All previous labels should be removed or obliterated. We assume no responsibility for your failure to follow the above procedures; removal of containers with old empty labels or without FERN labels; shipping of containers with improper information or empty labels; or the removal or disposition of materials stored in containers with empty labels. It is understood that the labels are used for storage of empty containers only and we shall not be liable for loss or damage to any contents while containers are in storage, or for any mislabeled containers.





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### SHOW SITE:

You are solely responsible for damage or loss to any rental items in your possession or under your control in connection with your performance hereunder, including but not limited to damage or stains to carpet. Neither you nor your EACs may bring or use any kind of lift on the exhibit floor.

Our working hours are subject to change due to holidays, time of day or night worked, amount of time worked, and specific facility or union guidelines. The normal categories of hourly changes are: straight time, overtime, double time and holiday pay. Such hourly charges shall be set forth on the applicable Order.

### INBOUND SHIPMENTS:

Consistent with trade show industry practices, there may be a lapse of time between delivery of shipments to the booth and your arrival or that of your representatives, and during such time the material will be left unattended. We will not be responsible or liable for any loss, damage, theft, or disappearance of your materials after same have been delivered to your booth at the show site.

We shall not be liable for shipments received without individual freight bills, such as UPS, FedEx or other carriers who deliver in bulk and do not wait for shipment count and condition to be verified for individual shipments. Such shipments will be subject to verification and correction of count and condition and our receiving paperwork indicating any exceptions as delivered shall take precedence over shipper's signature of receipt.

### OUTBOUND SHIPMENTS & ITEMS LEFT AT SHOW SITE:

Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier, and during such time the material will be left unattended. We will not be responsible or liable for any loss, damage, theft or disappearance of your materials before same have been picked up for reloading or delivered to your carrier at the conclusion of the event.

We are not responsible for shipments left in your booth or elsewhere. We will count and ship pieces as we find the shipment(s) when we remove them from the exhibit hall. Circumstances may also warrant these items be sent to a remote facility and shipped from there. You will be responsible for any additional charges that result. You should insure yourself and your equipment and materials against loss or theft. We also recommend that you engage security services from the facility or show management.

All Material Handling Forms submitted to us by you will be checked at the time of pick-up from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to us and the actual count of such items at the booth at the time of pick-up.

We retain the right to dispose of materials left on the show floor without liability if left unattended, left without labels or not correctly labeled. A disposal fee will be charged to your account.

We load materials onto the carrier under directions from the carrier or driver of that carrier. Any loading onto the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. We assume no responsibility or liability for loss, damage, theft or disappearance of your materials that is caused by, arises out of or related to improperly loaded materials.

### RE-ROUTED FREIGHT:

In order to expedite removal of materials from show site as required by show management and/or the facility, we shall have the authority to change the your designated carrier if that carrier does not pick-up the shipment at the appointed time. Where no disposition is made by you, materials may be taken to a remote location to await your shipping instructions, and/or consigned to carrier of our choice. You agree to be responsible for charges relating to such rerouting and handling.

### INSURANCE:

It is understood that FERN is not an insurer. Insurance on exhibit materials, if any, shall be obtained by you, at your sole costs and expense from a third-party insurance provider. You agree to provide, and to cause your insurance carrier to provide, us with a release of subrogation to the extent of any insurance settlement.

### CLAIMS FOR LOSS:

You agree that in order to have a valid claim, notice of loss or damage to materials must be given to us or our agent within 24 hours of occurrence of any incident or prior to show close/removal, whichever is later. All claims reported after such period will be rejected. Such notice must include detail sufficient to identify the materials claimed to be lost or damaged, asserting our liability for alleged loss or damage and documentation indicating the specified or determinable dollar value of the claim. Damage reports, incident reports, inspection reports, notations of shortages or damage on freight bills or other documents do not constitute filing of a claim.

(a) PAYMENT FOR SERVICES MAY NOT BE WITHHELD. In the event of any dispute between you and us related to any loss, damage or claim, you shall not be entitled to and shall not withhold payment or any partial payment due to us as an offset against the amount of any alleged loss or damage. Any claims against us shall be considered separate transactions and shall be resolved on their own merits.

(b) MAXIMUM RECOVERY. If found liable for any loss, our sole and exclusive MAXIMUM liability for loss or damage to your materials and your sole and exclusive remedy is limited to \$0.50(USD) per pound per article with a maximum liability of \$100.00(USD) per item, or \$1,500.00(USD) per occurrence/shipment, whichever is less.

(c) BREACH OF CONTRACT AND/OR NEGLIGENCE ONLY. Our liability shall be limited to any loss or damage which results solely from our gross negligence in the actual physical handling of the items compromising your shipment(s) OR which results from a material breach of this Agreement and not for any other type of loss or damage. In no event shall we be liable to you or to any other party for special, collateral, exemplary, indirect, incidental, consequential or punitive damages, whether such damages occur either prior or subsequent to, or are alleged as a result of, tortious conduct, failure of our equipment or services or breach of any of the provisions of this Agreement, regardless of the form of action, whether in contract or in tort, including strict liability and negligence, even if we have been advised or has notice of the possibility of such damages, or for any damages caused by your failure to perform your responsibilities. Such excluded damages include but are not limited to loss of profits, loss of use, interruption of business or other consequential or indirect economic issues.



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### DECLARED VALUE:

Declarations of declared value are between you and your selected carrier ONLY and are in no way an extension of our maximum liability stated herein. We will use commercially reasonable efforts to transmit the declared value instructions to the selected carrier, however, we will not be liable for any claim arising from the transmittal of, or failure to transmit, declared value instructions to the carriers, nor for the failure of the carrier to uphold the declared value or any other term of carriage.

### FACILITIES AND SHOW ORGANIZERS:

You agree and understand that you, your agents and anyone working on your behalf must abide by and adhere to the rules and regulations of the facility being worked at, as well as any rules and regulations implemented by the show organizers.

### TERMINATION:

We may terminate this Agreement immediately upon written notice in the event you breach any term or provision hereof. We may also terminate this Agreement for any reason or no reason upon ten (10) days prior written notice to you. In either case, you shall be responsible for any fees or charges incurred prior to the effective date of such termination.

### INDEMNIFICATION:

You agree to indemnify, defend and forever hold harmless FERN and our employees, directors, officers and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments and expenses including but not limited to reasonable attorney's fees and investigation costs on account of personal injury, death, or damage to or loss of property or profits arising out of or contributed by any of the following:

- Your negligent supervision of your personnel (including, but not limited to, any labor secured through us) or the negligent supervision of such personnel by any of your employees, agents, representatives, customers, invitees and/or any EAC.
- Your negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of your employees, agents, representatives, customers, invitees and/or any EAC at the show or exposition to which this Agreement relates, including but not limited to the misuse, improper use, unauthorized alteration or negligent handling of our equipment.
- Your violation of federal, state, county or local ordinances.
- Your violation of show regulations and/or rules as published and set forth by the facility and/or show management.

### WAIVER AND RELEASE:

You agree to waive and release all claims against us with regards to all matters for which we have disclaimed liability pursuant to the provisions of this Agreement.

### SEVERABILITY:

If any provision of this contract is deemed to be invalid, illegal, or not enforceable, the remainder of this contract shall remain in effect and not be impacted by such findings.

### WAIVER:

No waiver by us of any of the provisions of this Agreement is effective unless explicitly set forth in writing and signed by us. No failure to exercise, or delay in exercising, any right, remedy, power or privilege arising from this Agreement operates, or may be construed, as a waiver thereof. No single or partial exercise of any right, remedy, power or privilege hereunder precludes any other or further exercise thereof or the exercise of any other right, remedy, power or privilege.

### ASSIGNMENT:

You shall not assign, transfer, delegate or subcontract any of your rights or obligations under this Agreement without our prior written consent. Any purported assignment or delegation in violation of this Section shall be null and void. No assignment or delegation shall relieve you of any of your obligations hereunder. We may at any time assign or transfer any or all of its rights or obligations under this Agreement without your prior written consent to any affiliate or to any person acquiring all or substantially all of our assets.

### RELATIONSHIP OF THE PARTIES:

The relationship between the parties is that of independent contractors. Nothing contained in this Agreement shall be construed as creating any agency, partnership, joint venture or other form of joint enterprise, employment or fiduciary relationship between the parties, and neither party shall have authority to contract for or bind the other party in any manner whatsoever.

### NO THIRD-PARTY BENEFICIARIES:

This Agreement is for the sole benefit of the parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other person or entity any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of this Agreement.

### SURVIVAL:

The provisions of this Agreement which by their nature should apply beyond their terms will remain in force after any termination or expiration of this Agreement including, but not limited to, the following provisions: Insurance, Claims for Loss, Indemnification, Governing Law, Jurisdiction and Survival.

### AMENDMENT AND MODIFICATION:

This Agreement may only be amended or modified in a writing stating specifically that it amends this Agreement and is signed by an authorized representative of each party.

### GOVERNING LAW, JURISDICTION:

This Agreement shall be construed under the laws of the State of Ohio without reference to the conflicts of laws principles thereof. FERN and EXHIBITOR hereby consent to the executive jurisdiction and venue of the federal or state courts located in Hamilton County, Ohio for all actions or suits related to the interpretation or enforcement of this Agreement.



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[Click here](#) to view the Standard Furniture Rental Brochure

**Discount Deadline:**  
**August 03, 2018**

### CHAIRS & STOOLS

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	110	Sled Base Armless Side Chair	\$ 53.25	\$ 80.00	\$ _____
_____	103	Upholstered Armless Chair	\$ 61.75	\$ 92.75	\$ _____
_____	105	Upholstered Arm Chair	\$ 74.00	\$ 111.00	\$ _____
_____	121	Swivel Desk Chair	\$ 83.50	\$ 125.25	\$ _____
_____	131	Stool - Padded with Back	\$ 83.50	\$ 125.25	\$ _____

### PEDESTAL TABLES (Gray Nebula top)

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	204	24" Diameter **CANNOT BE SKIRTED** 18"h Pedestal Table	\$ 69.25	\$ 104.00	\$ _____
_____	206	30"h Pedestal Table	\$ 76.75	\$ 115.25	\$ _____
_____	208	40"h Pedestal Table	\$ 89.75	\$ 134.75	\$ _____
_____	207	30" Diameter **CANNOT BE SKIRTED** 18"h Pedestal Table	\$ 76.75	\$ 115.25	\$ _____
_____	215	30"h Pedestal Table	\$ 83.50	\$ 125.25	\$ _____
_____	216	40"h Pedestal Table	\$ 101.00	\$ 151.50	\$ _____
_____	209	36" Diameter **CANNOT BE SKIRTED** 18"h Pedestal Table	\$ 82.75	\$ 124.25	\$ _____
_____	224	30"h Pedestal Table	\$ 91.50	\$ 137.25	\$ _____
_____	225	40"h Pedestal Table	\$ 108.50	\$ 162.75	\$ _____

Yes, I have completed and included the Payment Authorization Form.  
 If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

Sub Total \$ \_\_\_\_\_  
 Tax 7.500% \$ \_\_\_\_\_  
 Grand Total \$ \_\_\_\_\_

*Cancellation after deadline date will be charged at 50% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.*

*Requests made after the deadline will be filled, as available, at the standard rate.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**standard furniture rental (chairs & pedestal tables)**



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[Click here](#) to view the Standard Furniture Rental Brochure

Choices not indicated will be selected by Fern to coordinate with show colors and size of exhibit.

### DISPLAY TABLES - 30" high X 2' wide

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	223	4'X30" h table skirted 3 sides <small>(select skirt color below)</small>	\$ 115.00	\$ 172.50	\$ _____
_____	233	6'x30" h table skirted 3 sides <small>(select skirt color below)</small>	\$ 140.75	\$ 211.25	\$ _____
_____	253	8'x30" h table skirted 3 sides <small>(select skirt color below)</small>	\$ 167.00	\$ 250.50	\$ _____
_____	522	Drape 4th side of 30"h table	\$ 53.50	\$ 80.25	\$ _____
_____	222	4'x30" h table not skirted	\$ 41.75	\$ 62.75	\$ _____
_____	232	6'x30" h table not skirted	\$ 58.75	\$ 88.25	\$ _____
_____	252	8'x30" h table not skirted	\$ 75.00	\$ 112.50	\$ _____

Table Skirt Color:  black (04)  blue (06)  gold (08)  gray (09)  green (10)  
 maroon (11)  plum (19)  red (14)  teal (18)  white (16)

### DISPLAY TABLE COUNTERS - 40" high x 2' wide

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	229	4'X40" h table skirted 3 sides <small>(select skirt color below)</small>	\$ 135.75	\$ 203.75	\$ _____
_____	239	6'x40" h table skirted 3 sides <small>(select skirt color below)</small>	\$ 167.25	\$ 251.00	\$ _____
_____	259	8'x40" h table skirted 3 sides <small>(select skirt color below)</small>	\$ 197.75	\$ 296.75	\$ _____
_____	530	Drape 4th side of 40"h table	\$ 73.25	\$ 110.00	\$ _____
_____	228	4'x40" h table not skirted	\$ 63.50	\$ 95.25	\$ _____
_____	238	6'x40" h table not skirted	\$ 69.25	\$ 104.00	\$ _____
_____	258	8'x40" h table not skirted	\$ 83.50	\$ 125.25	\$ _____

Table Skirt Color:  black (04)  blue (06)  gold (08)  gray (09)  green (10)  
 maroon (11)  plum (19)  red (14)  teal (18)  white (16)

### TABLETOP RISERS - 12" wide, Covered White

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	270	4' Undraped Riser w/Cover	\$ 48.25	\$ 72.50	\$ _____
_____	272	6' Undraped Riser w/Cover	\$ 68.25	\$ 104.00	\$ _____
_____	274	8' Undraped Riser w/Cover	\$ 90.00	\$ 135.00	\$ _____

Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.500%	\$ _____
Grand Total	\$ _____

*Cancellation after deadline date will be charged at 50% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.*

*Requests made after the deadline will be filled, as available, at the standard rate.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

standard furniture rental (tables & table risers)



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio

02-12064-18

[Click here](#) to view the Accessories Rental Brochure

**Discount Deadline:**  
**August 03, 2018**

### ACCESSORIES

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	401	Wastebasket with Liner	\$ 24.25	\$ 36.50	\$ _____
_____	407	Easel, Tripod	\$ 53.50	\$ 80.25	\$ _____
_____	430	Tensa Stanchion	\$ 85.00	\$ 127.50	\$ _____
_____	425	Chrome Vertical Sign Frame 22"W x 28"H	\$ 62.50	\$ 93.75	\$ _____
_____	479	2-Arm Bag Stand	\$ 106.50	\$ 159.75	\$ _____
_____	413	Chrome Clothes Tree	\$ 85.00	\$ 127.50	\$ _____
_____	475	2'x8' Grid Panel	\$ 96.00	\$ 144.00	\$ _____
_____	476	Chrome Grid Legs (for freestanding Grid Panel)	\$ 13.25	\$ 20.00	\$ _____
_____	478	7-way Waterfall (for Grid Panels)	\$ 11.75	\$ 17.75	\$ _____

### CUSTOM BOOTH DRAPING and SKIRTING

[Click here](#) to view skirting and drape colors

Choices not indicated will be selected by Fern to coordinate with show colors and size of exhibit.

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	505	Vinyl Table Cover	\$ 27.50	\$ 41.25	\$ _____
_____	507	30" skirting (per linear foot)	\$ 9.25	\$ 14.00	\$ _____
		Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)			
_____	509	40" skirting (per linear foot)	\$ 10.50	\$ 15.75	\$ _____
		Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)			
_____	541	Custom Color Side rail Drape, 36" high (per linear foot)	\$ 11.75	\$ 17.75	\$ _____
		Drape Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)			
_____	543	Custom Color Background Drape, 8' high (per linear foot)	\$ 18.25	\$ 27.50	\$ _____
		Drape Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)			

Yes, I have completed and included the Payment Authorization Form.

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Sub Total	\$ _____
Tax 7.500%	\$ _____
<b>Grand Total</b>	<b>\$ _____</b>

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**accessories**

071618-91355

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio  
 02-12064-18

**Discount Deadline:**  
**August 03, 2018**

[Click here](#) to view carpet color samples

### CUSTOM PLUSH CARPET

Custom Plush carpet is an upgraded 34 oz., multi-level pile carpet available in 12 decorator colors.

- Berry (51)  
  Blue Mist (68)  
  Burgundy (48)  
  Charcoal (66)  
  Cherry Red (46)  
  Colony Blue (62)  
 Ebony (47)  
  Emerald (67)  
  French Beige (65)  
  Gray Pearl (64)  
  Mocha (61)  
  White (63)

### CUSTOM PLUSH CARPET PACKAGE (includes carpet and padding) - **INLINE BOOTHS ONLY**

Carpet Package price includes rental, installation, removal and front edge taping only.

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	335	10 ft. x 10 ft. Custom Plush Carpet & Padding	\$ 490.25	\$ 735.50	\$ _____
<input type="checkbox"/>	336	10 ft. x 20 ft. Custom Plush Carpet & Padding	\$ 980.00	\$ 1,470.00	\$ _____
<input type="checkbox"/>	337	10 ft. x 30 ft. Custom Plush Carpet & Padding	\$ 1,469.25	\$ 2,204.00	\$ _____
<input type="checkbox"/>	338	10 ft. x 40 ft. Custom Plush Carpet & Padding	\$ 1,959.00	\$ 2,938.50	\$ _____

### CUSTOM PLUSH CARPET ONLY - **INLINE BOOTHS ONLY**

Carpet only price includes rental, installation, removal and front edge taping only.

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	331	10 ft. x 10 ft. Custom Plush Carpet	\$ 410.75	\$ 616.25	\$ _____
<input type="checkbox"/>	332	10 ft. x 20 ft. Custom Plush Carpet	\$ 820.25	\$ 1,230.50	\$ _____
<input type="checkbox"/>	333	10 ft. x 30 ft. Custom Plush Carpet	\$ 1,230.25	\$ 1,845.50	\$ _____
<input type="checkbox"/>	334	10 ft. x 40 ft. Custom Plush Carpet	\$ 1,639.75	\$ 2,459.75	\$ _____

### COMPLETE AREA (requires a minimum order of 100 sq. ft.) - **ISLAND AND PENINSULA BOOTHS**

Complete area price includes laying, trimming, seaming, wastage, edge taping, rental and removal of carpet cut to your measurements.

Please select option(s) below and calculate square footage.

Prices below are per sq. ft.

SELECT ONE	ITEM #	DESCRIPTION	SQUARE FOOTAGE	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	328	Custom Plush Carpet	_____ ft. x _____ ft. = _____ sq. ft.	\$ 5.38	\$ 8.06	\$ _____
<input type="checkbox"/>	350	Padded Area Size	_____ ft. x _____ ft. = _____ sq. ft.	\$ 1.48	\$ 2.22	\$ _____
<input type="checkbox"/>	360	Plastic Covering	_____ ft. x _____ ft. = _____ sq. ft.	\$ 0.80	\$ 1.20	\$ _____

Yes, I have completed and included the Payment Authorization Form.

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Sub Total	\$ _____
Tax 7.500%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**custom plush carpet rental**



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio

02-12064-18

**Discount Deadline:**  
**August 03, 2018**

[Click here](#) to view carpet color samples

### STANDARD CARPET

Standard carpet is a 13 oz. carpet available in 10 colors in 10 ft. width. If additional color options are desired, refer to the Custom Plush Carpet Rental form.

- Black (04)       Ocean (OC)       Ruby (RU)       Gray (09)       Madison (80)  
 Denim (DE)       Indigo (IN)       Red (14)       Evergreen (41)

### STANDARD CARPET PACKAGE (includes carpet and padding) - **INLINE BOOTHS ONLY**

Carpet Package price includes rental, installation, removal and front edge taping only.

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	309	10 ft. x 10 ft. Standard Carpet & Padding	\$ 266.00	\$ 399.00	\$ _____
<input type="checkbox"/>	310	10 ft. x 20 ft. Standard Carpet & Padding	\$ 531.75	\$ 797.75	\$ _____
<input type="checkbox"/>	311	10 ft. x 30 ft. Standard Carpet & Padding	\$ 796.50	\$ 1,194.75	\$ _____
<input type="checkbox"/>	312	10 ft. x 40 ft. Standard Carpet & Padding	\$ 1,062.25	\$ 1,593.50	\$ _____

### STANDARD CARPET ONLY - **INLINE BOOTHS ONLY**

Carpet only price includes rental, installation, removal and front edge taping only.

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	301	10 ft. x 10 ft. Standard Carpet	\$ 169.00	\$ 253.50	\$ _____
<input type="checkbox"/>	302	10 ft. x 20 ft. Standard Carpet	\$ 337.00	\$ 505.50	\$ _____
<input type="checkbox"/>	303	10 ft. x 30 ft. Standard Carpet	\$ 504.50	\$ 756.75	\$ _____
<input type="checkbox"/>	304	10 ft. x 40 ft. Standard Carpet	\$ 672.50	\$ 1,008.75	\$ _____

### COMPLETE AREA (requires a minimum order of 100 sq. ft.) - **ISLAND AND PENINSULA BOOTHS**

Complete area price includes laying, trimming, seaming, wastage, edge taping, rental and removal of carpet cut to your measurements.

Please select option(s) below and calculate square footage.

Prices below are per sq. ft.

SELECT ONE	ITEM #	DESCRIPTION	SQUARE FOOTAGE	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	314	Standard Carpet	_____ ft. x _____ ft. = _____ sq. ft.	\$ 4.52	\$ 6.78	\$ _____
<input type="checkbox"/>	350	Padded Area Size	_____ ft. x _____ ft. = _____ sq. ft.	\$ 1.48	\$ 2.22	\$ _____
<input type="checkbox"/>	360	Plastic Covering	_____ ft. x _____ ft. = _____ sq. ft.	\$ 0.80	\$ 1.20	\$ _____

- Yes, I have completed and included the Payment Authorization Form.  
**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.500%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**standard carpet rental**



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus,  
 02-12064-18

**Deadline to Return this Form:**  
**August 03, 2018**

[Click here](#) for Premium Vinyl Flooring color options

### PREMIUM VINYL FLOORING

*Orders received after the deadline date will not be honored.*

*100 sq. ft. minimum order required.*

FernFlex is a PVC encapsulated fiberglass floor which has superior strength and stability. FernFlex is a 125 gauge thick product which has a 10 mil wear layer and can be used inside or outside. If running electrical, AV cords, etc. under the flooring, it is highly suggested to order vinyl floor padding.

ITEM #	DESCRIPTION	RATE	AMOUNT
380	Premium Vinyl Flooring _____ ft. x _____ ft. = _____ sq. ft.	\$ 4.96	\$ _____

Select Color:

- Blackwood (BC)     Brazilian Walnut (BW)     Barnwood (BA)  
 Rustic Cherry (RC)     Dark Maple (DM)     Light Maple (LM)  
 Onyx (ON)     Concrete (CO)     Snow (SN)  
 Checkerboard (CK)     Silverwood (SW)

ITEM #	DESCRIPTION	RATE	AMOUNT
381	Vinyl Floor Padding _____ ft. x _____ ft. = _____ sq. ft.	\$ 2.35	\$ _____

Yes, I have completed and included the Payment Authorization Form.  
**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.500%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**premium vinyl flooring**





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 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio  
 02-12064-18

**Discount Deadline:**  
**July 20, 2018**

[Click here](#) to view the Exhibit Rental Brochure

Premium package graphics panels are printed on foam core. Non-graphic infill panels come standard in white PVC. For additional panel options and cost, contact a Fern representative. Item availability and styles may vary per location. Please order furniture, floral and electrical separately.

### 10' x 20' INLINE EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4024	Premium Package (select Exhibit options below)	\$ 6,971.25	\$ 10,457.00	\$ _____
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66)			
		<input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67)			
		<input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4010	Standard Package (select Exhibit options below)	\$ 4,719.00	\$ 7,078.50	\$ _____
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09)			
		<input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

### 20' x 20' ISLAND EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4026	Enhanced Package (select Exhibit options below)	\$ 13,582.25	\$ 20,373.50	\$ _____
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66)			
		<input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67)			
		<input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4012	Standard Package (select Exhibit options below)	\$ 9,680.00	\$ 14,520.00	\$ _____
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09)			
		<input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Tax 7.500%	\$ _____
	Grand Total	\$ _____

*No refunds on orders cancelled after the deadline date.  
 Requests made after the deadline will be filled, as available, at the standard rate.  
 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**exhibit rental**



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio

02-12064-18

**Discount Deadline:**  
**July 20, 2018**

[Click here](#) to view the Exhibit Rental Brochure

Premium package graphics panels are printed on foam core. Non-graphic infill panels come standard in white PVC. For additional panel options and cost, contact a Fern representative. Item availability and styles may vary per location. Please order furniture, floral and electrical separately.

### TABLETOP EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4014	Premium Package (select Exhibit options below)	\$ 1,419.00	\$ 2,128.50	\$
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66)			
		<input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67)			
		<input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Table Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10)			
		<input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (80) <input type="checkbox"/> white (16)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4002	Standard Package (select Exhibit options below)	\$ 1,001.00	\$ 1,501.50	\$
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09)			
		<input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Table Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10)			
		<input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (80) <input type="checkbox"/> white (16)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

### 10' x 10' INLINE EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4016	Premium Package (select Exhibit options below)	\$ 3,069.00	\$ 4,603.50	\$
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66)			
		<input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67)			
		<input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4004	Standard Package (select Exhibit options below)	\$ 1,754.50	\$ 2,631.75	\$
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09)			
		<input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

Yes, I have completed and included the Payment Authorization Form.

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Sub Total	\$
Tax 7.500%	\$
Grand Total	\$

No refunds on orders cancelled after the deadline date.

Requests made after the deadline will be filled, as available, at the standard rate.

All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

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 02-12064-18

**Discount Deadline:**  
**July 20, 2018**

[Click here](#) to view the Exhibit Rental Brochure

Premium package graphics panels are printed on foam core. Non-graphic infill panels come standard in white PVC. For additional panel options and cost, contact a Fern representative. Item availability and styles may vary per location. Please order furniture, floral and electrical separately.

### 10' x 10' CENTER EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4018	Premium Package (select Exhibit options below)	\$ 3,066.25	\$ 4,599.50	\$
Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)					
Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.					

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4006	Standard Package (select Exhibit options below)	\$ 2,178.00	\$ 3,267.00	\$
Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)					
Header Sign Copy: _____					
Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red					

### 10' X 10' INLINE EXHIBIT WITH PEDESTAL

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4020	Premium Package (select Exhibit options below)	\$ 3,663.00	\$ 5,494.50	\$
Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)					
Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.					

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4008	Standard Package (select Exhibit options below)	\$ 2,117.50	\$ 3,176.25	\$
Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)					
Header Sign Copy: _____					
Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red					

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Tax 7.500%	\$
	Grand Total	\$

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**exhibit rental**



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio  
 02-12064-18

**Discount Deadline:**  
**July 20, 2018**

[Click here](#) to view the Exhibit Rental Brochure

Non-graphic infill panels come standard in white PVC. For additional panel options and cost, contact a Fern representative. Styles and sizes may vary depending on location. Contact Fern for exact dimensions.

### COUNTERS

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	4041	1 M x 1/2 M x 30"h, locking	\$ 363.00	\$ 544.50	\$ _____
___	4043	1 M x 1/2 M x 40"h, locking	\$ 423.50	\$ 635.25	\$ _____
___	4042	2 M x 1/2 M x 30"h, locking	\$ 605.00	\$ 907.50	\$ _____
___	4044	2 M x 1/2 M x 40"h, locking	\$ 665.50	\$ 998.25	\$ _____
___	4080	Full View Showcase, locking	\$ 797.50	\$ 1,196.25	\$ _____

### FREESTANDING UNITS

___	4031	8' x 1 M Freestanding Panel	\$ 363.00	\$ 544.50	\$ _____
___	4055	One Sided Gondola w/2 shelves	\$ 363.00	\$ 544.50	\$ _____
___	4056	Two Sided Gondola w/4 shelves	\$ 440.00	\$ 660.00	\$ _____

### KIOSKS & TOWERS

___	4033	8' Triangle Kiosk	\$ 599.50	\$ 899.25	\$ _____
___	4034	8' Square Kiosk	\$ 797.50	\$ 1,196.25	\$ _____
___	4035	Wire-wall Kiosk	\$ 319.00	\$ 478.50	\$ _____
___	4036	Media Cabinet	\$ 797.50	\$ 1,196.25	\$ _____
___	4037	12' Triangle Tower	\$ 726.00	\$ 1,089.00	\$ _____
___	4038	12' Square Tower	\$ 962.50	\$ 1,443.75	\$ _____

### SHELVING UNITS & PEDESTALS

___	4003	Shelf Cabinet Unit w/30" cabinet, locking	\$ 797.50	\$ 1,196.25	\$ _____
___	4005	Shelf Cabinet Unit w/40" cabinet, locking	\$ 797.50	\$ 1,196.25	\$ _____
___	4053	1/2 M x 1 M Planter Box	\$ 121.00	\$ 181.50	\$ _____
___	4063	1/2 M x 30" h Pedestal	\$ 242.00	\$ 363.00	\$ _____
___	4064	1/2 M x 40" h Pedestal	\$ 319.00	\$ 478.50	\$ _____

Yes, I have completed and included the Payment Authorization Form.

If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

Sub Total	\$ _____
Tax 7.500%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



1500 Old Leonard Avenue  
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 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio  
 02-12064-18

**Discount Deadline:**  
**July 20, 2018**

[Click here](#) to view the Exhibit Rental Brochure

Styles and sizes may vary depending on location. Contact Fern for exact dimensions.

### ACCESSORIES

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	4071	1 M Straight Shelf	\$ 49.50	\$ 74.25	\$ _____
_____	4072	1 M Angled Shelf	\$ 49.50	\$ 74.25	\$ _____
_____	4082	Halogen Arm Light	\$ 99.00	\$ 148.50	\$ _____
_____	4073	Pamphlet Pocket (5" x 9")	\$ 24.75	\$ 37.25	\$ _____
_____	4074	Letter Pocket (9" x 9")	\$ 33.00	\$ 49.50	\$ _____
_____	4075	Brochure Pocket (9" x 11")	\$ 41.25	\$ 62.00	\$ _____

### OFFICE / STORAGE CLOSETS

Office and meeting room structures are available in a Hardwall, Velcro or Smoked Plexiglas. Please contact Fern for a quote.

In addition, logo's and other graphics can be applied to the walls of rooms, meter panels and other accessory items at competitive prices. We offer full color digital printing and laminating of your artwork or if you prefer, we can create custom graphics specifically to suit your needs. Please ask a Fern representative for assistance.

Sub Total	\$ _____
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Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**exhibit rental (accessories & office/storage closet)**



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## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio

02-12064-18

**Discount Deadline:**  
**August 03, 2018**

[Click here](#) to view the Premium Furniture Brochure

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6200	Blanc Sofa	\$ 1,012.50	\$ 1,519.00	\$ _____
	6201	Blanc Loveseat	\$ 972.00	\$ 1,458.00	\$ _____
	6202	Blanc Chair	\$ 802.00	\$ 1,203.00	\$ _____
	6203	Blanc Bench Ottoman	\$ 478.00	\$ 717.00	\$ _____
	6204	Blanc Cube	\$ 162.00	\$ 243.00	\$ _____
	6205	Whisper White Leather Sofa	\$ 972.00	\$ 1,458.00	\$ _____
	6206	Whisper White Leather Loveseat	\$ 931.50	\$ 1,397.50	\$ _____
	6207	Whisper White Leather Chair	\$ 761.50	\$ 1,142.50	\$ _____
	6208	Whisper White Leather Bench Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6209	Whisper White Leather Square Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6210	Whisper White Leather Round Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6211	Function White Leather Armless Chair	\$ 510.50	\$ 766.00	\$ _____
	6212	Function White Leather Corner	\$ 551.00	\$ 826.50	\$ _____
	6213	Continental White Leather Curved Loveseat	\$ 1,004.50	\$ 1,507.00	\$ _____
	6214	Continental White Leather Reverse Loveseat	\$ 972.00	\$ 1,458.00	\$ _____
	6215	Continental White Leather Wedge Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6216	Continental White Leather Curved Bench	\$ 502.50	\$ 754.00	\$ _____
	6217	Continental White Leather Half Moon Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6218	Sophistication White Leather Sofa	\$ 1,004.50	\$ 1,507.00	\$ _____
	6219	Sophistication White Leather Loveseat	\$ 672.50	\$ 1,009.00	\$ _____
	6220	Sophistication White Leather Chair	\$ 502.50	\$ 754.00	\$ _____
	6221	Sophistication White Leather Corner	\$ 502.50	\$ 754.00	\$ _____
	6222	Sophistication White Leather Ottoman	\$ 381.00	\$ 571.50	\$ _____
	6223	Boca Black Leather Corner	\$ 510.50	\$ 766.00	\$ _____
	6224	Boca Black Leather Armless	\$ 551.00	\$ 826.50	\$ _____
	6225	Metro Black Leather Sofa	\$ 834.50	\$ 1,252.00	\$ _____
	6226	Metro Black Leather Loveseat	\$ 794.00	\$ 1,191.00	\$ _____
	6227	Metro Black Leather Chair	\$ 624.00	\$ 936.00	\$ _____
	6228	Metro Black Leather Square Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6229	Metro Black Leather Bench Ottoman	\$ 421.50	\$ 632.50	\$ _____

Page 3

Page 4

Page 5

Page 6

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
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**premium furniture rental**

071618-91248

**Exhibiting Company Name:** \_\_\_\_\_ **Booth #** \_\_\_\_\_



1500 Old Leonard Avenue  
 Columbus, OH 43219  
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 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio

02-12064-18

[Click here](#) to view the Premium Furniture Brochure

**Discount Deadline:**  
**August 03, 2018**

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6230	Suave Midnight Sofa	\$ 721.00	\$ 1,081.50	\$ _____
	6231	Suave Midnight Loveseat	\$ 632.00	\$ 948.00	\$ _____
	6232	Suave Midnight Chair	\$ 470.00	\$ 705.00	\$ _____
	6233	Grammercy Charcoal Leather Sofa	\$ 931.50	\$ 1,397.50	\$ _____
	6234	Grammercy Charcoal Leather Loveseat	\$ 802.00	\$ 1,203.00	\$ _____
	6235	Grammercy Charcoal Leather Chair	\$ 510.50	\$ 766.00	\$ _____
	6236	Grammercy Charcoal Leather Corner	\$ 591.50	\$ 887.50	\$ _____
	6237	Parma Brown Leather Sofa	\$ 834.50	\$ 1,252.00	\$ _____
	6238	Parma Brown Leather Loveseat	\$ 794.00	\$ 1,191.00	\$ _____
	6239	Parma Brown Leather Chair	\$ 624.00	\$ 936.00	\$ _____
	6240	Parma Brown Leather Bench Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6241	Montana Mocha Sofa	\$ 778.00	\$ 1,167.00	\$ _____
	6242	Montana Mocha Loveseat	\$ 680.50	\$ 1,021.00	\$ _____
	6243	Montana Mocha Chair	\$ 526.50	\$ 790.00	\$ _____
	6244	Madison Sofa	\$ 972.00	\$ 1,458.00	\$ _____
	6245	Madison Chair	\$ 559.00	\$ 838.50	\$ _____
	6246	Madison Sky Bench	\$ 397.00	\$ 595.50	\$ _____
	6247	Madison Ottoman - Willow	\$ 243.00	\$ 364.50	\$ _____
	6248	Madison Ottoman - Sand Dollar	\$ 243.00	\$ 364.50	\$ _____
	6249	Madison Ottoman - Apricot	\$ 243.00	\$ 364.50	\$ _____
	6250	Madison Ottoman - Sunflower	\$ 243.00	\$ 364.50	\$ _____
	6251	Chandler Red Leather Sofa	\$ 834.50	\$ 1,252.00	\$ _____
	6252	Chandler Red Leather Loveseat	\$ 794.00	\$ 1,191.00	\$ _____
	6253	Chandler Red Leather Chair	\$ 624.00	\$ 936.00	\$ _____
	6254	Chandler Red Leather Bench Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6255	Evoke Sofa	\$ 1,264.00	\$ 1,896.00	\$ _____
	6256	Evoke Chair	\$ 672.50	\$ 1,009.00	\$ _____
	6257	Evoke Cocktail Table	\$ 421.50	\$ 632.50	\$ _____

Page 7

Page 8

Page 9

Page 10

**premium furniture rental**

Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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02-12064-18

[Click here](#) to view the Premium Furniture Brochure

**Discount Deadline:**  
**August 03, 2018**

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6258	Evoke End Table	\$ 381.00	\$ 571.50	\$ _____
	6259	Evoke Cube	\$ 259.50	\$ 389.50	\$ _____
	6260	Midnight Stage Chair	\$ 300.00	\$ 450.00	\$ _____
	6261	Chamois Stage Chair	\$ 300.00	\$ 450.00	\$ _____
	6262	Buckskin Stage Chair	\$ 300.00	\$ 450.00	\$ _____
	6263	Empire Chair Black Leather	\$ 551.00	\$ 826.50	\$ _____
	6264	Empire Chair White Leather	\$ 551.00	\$ 826.50	\$ _____
	6265	Ibizia Black Leather Chair	\$ 761.50	\$ 1,142.50	\$ _____
	6266	Ibizia White Leather Chair	\$ 761.50	\$ 1,142.50	\$ _____
	6267	Tulip Black Fabric Chair	\$ 332.50	\$ 499.00	\$ _____
	6268	Monarch Chair - Bright White	\$ 632.00	\$ 948.00	\$ _____
	6269	Continental White Leather Curved Bench	\$ 502.50	\$ 754.00	\$ _____
	6270	Metro Black Leather Square Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6271	Whisper White Leather Square Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6272	Grammercy Charcoal Leather Square Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6273	Metro Black Leather Bench Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6274	Whisper White Leather Bench Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6275	Chandler Red Leather Bench Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6276	Grammercy Charcoal Leather Bench Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6277	Parma Brown Leather Bench Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6278	Essentials White Leather Storage Ottoman	\$ 591.50	\$ 887.50	\$ _____
	6279	Grammercy Charcoal Leather Round Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6280	Whisper White Leather Round Ottoman	\$ 421.50	\$ 632.50	\$ _____
	6281	Grammercy Charcoal 1/4 Round Ottoman	\$ 251.50	\$ 377.50	\$ _____
	6282	Whisper White 1/4 Round Ottoman	\$ 251.50	\$ 377.50	\$ _____
	6283	Madison Sky Bench	\$ 397.00	\$ 595.50	\$ _____
	6284	Madison Ottoman - Willow	\$ 243.00	\$ 364.50	\$ _____
	6285	Madison Ottoman - Sand Dollar	\$ 243.00	\$ 364.50	\$ _____
	6286	Madison Ottoman - Apricot	\$ 243.00	\$ 364.50	\$ _____

Page 11

Page 12

Page 13

**premium furniture rental**

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Tax 7.500%	\$ _____
<b>Grand Total</b>	<b>\$ _____</b>

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**Exhibiting Company Name:** \_\_\_\_\_ **Booth #** \_\_\_\_\_





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02-12064-18

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**Discount Deadline:**  
**August 03, 2018**

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6287	Madison Ottoman - Sunflower	\$ 243.00	\$ 364.50	\$
	6288	Essentials White Banquette (2 pcs)	\$ 1,264.00	\$ 1,896.00	\$
	6289	Whisper White Tufted Leather Banquette (2 pcs)	\$ 1,264.00	\$ 1,896.00	\$
	6290	Grammercy Charcoal Leather Banquette (2 pcs)	\$ 1,264.00	\$ 1,896.00	\$
	6291	Essentials White Leather Turning Bed	\$ 1,515.00	\$ 2,272.50	\$
	6292	Regency Orange Cube	\$ 162.00	\$ 243.00	\$
	6293	Regency Teal Cube	\$ 162.00	\$ 243.00	\$
	6294	Regency Ruby Cube	\$ 162.00	\$ 243.00	\$
	6295	Regency Camel Cube	\$ 162.00	\$ 243.00	\$
	6296	Regency Apple Cube	\$ 162.00	\$ 243.00	\$
	6297	Regency Fuchsia Cube	\$ 162.00	\$ 243.00	\$
	6298	Blanc Cube	\$ 162.00	\$ 243.00	\$
	6299	Cube Ottoman - White	\$ 162.00	\$ 243.00	\$
	6300	Cube Ottoman - Black	\$ 162.00	\$ 243.00	\$
	6301	Cube Ottoman - Red	\$ 162.00	\$ 243.00	\$
	6302	Cube Ottoman - Green	\$ 162.00	\$ 243.00	\$
	6303	Cube Ottoman - Blue	\$ 162.00	\$ 243.00	\$
	6304	Cube Ottoman - Purple	\$ 162.00	\$ 243.00	\$
	6305	Essentials Turning Bed w/Charging Station Insert	\$ 1,685.00	\$ 2,527.50	\$
	6306	Boca Bright White Corner - Charged	\$ 632.00	\$ 948.00	\$
	6307	Boca Bright White Armless - Charged	\$ 583.50	\$ 875.50	\$
	6308	Aspen Bar Table - Charged	\$ 988.50	\$ 1,483.00	\$
	6309	Aspen Cocktail Table - Charged	\$ 551.00	\$ 826.50	\$
	6310	White Conference Table - Charged	\$ 1,328.50	\$ 1,993.00	\$
	6311	Patrice Tablet Chair	\$ 607.50	\$ 911.50	\$
	6312	Lincoln Bench - Charged	\$ 931.50	\$ 1,397.50	\$
	6313	Tribeca End Table	\$ 292.00	\$ 438.00	\$
	6314	Tribeca Console Table	\$ 324.00	\$ 486.00	\$
	6315	Tribeca Cocktail Table	\$ 308.00	\$ 462.00	\$

Page 13 (con't)

Page 14

Page 15

Yes, I have completed and included the Payment Authorization Form.

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Sub Total	\$
Tax 7.500%	\$
Grand Total	\$

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 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**premium furniture rental**

071618-91248



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	6316	Harmony End Table	\$ 292.00	\$ 438.00	\$ _____
_____	6317	Harmony Console Table	\$ 324.00	\$ 486.00	\$ _____
_____	6318	Harmony Cocktail Table	\$ 308.00	\$ 462.00	\$ _____
_____	6319	Novel End Table	\$ 381.00	\$ 571.50	\$ _____
_____	6320	Novel Cocktail Table	\$ 421.50	\$ 632.50	\$ _____
_____	6321	Aria Red End Table	\$ 292.00	\$ 438.00	\$ _____
_____	6322	Aria Red Cocktail Table	\$ 308.00	\$ 462.00	\$ _____
_____	6323	Aria Green End Table	\$ 292.00	\$ 438.00	\$ _____
_____	6324	Aria Green Cocktail Table	\$ 308.00	\$ 462.00	\$ _____
_____	6325	Aria Blue End Table	\$ 292.00	\$ 438.00	\$ _____
_____	6326	Aria Blue Cocktail Table	\$ 308.00	\$ 462.00	\$ _____
_____	6327	Aria Purple End Table	\$ 292.00	\$ 438.00	\$ _____
_____	6328	Aria Purple Cocktail Table	\$ 308.00	\$ 462.00	\$ _____
_____	6329	Aria White End Table	\$ 292.00	\$ 438.00	\$ _____
_____	6330	Aria White Console Table	\$ 324.00	\$ 486.00	\$ _____
_____	6331	Aria White Cocktail Table	\$ 308.00	\$ 462.00	\$ _____
_____	6332	Aria Charcoal End Table	\$ 292.00	\$ 438.00	\$ _____
_____	6333	Aria Charcoal Console Table	\$ 324.00	\$ 486.00	\$ _____
_____	6334	Aria Charcoal Cocktail Table	\$ 308.00	\$ 462.00	\$ _____
_____	6335	Fuze End Table	\$ 316.00	\$ 474.00	\$ _____
_____	6336	Fuze Cocktail Table	\$ 364.50	\$ 547.00	\$ _____
_____	6337	Fuze Console Table	\$ 397.00	\$ 595.50	\$ _____
_____	6338	London End Table	\$ 316.00	\$ 474.00	\$ _____
_____	6339	London Console Table	\$ 397.00	\$ 595.50	\$ _____
_____	6340	London Cocktail Table	\$ 364.50	\$ 547.00	\$ _____
_____	6341	Brooklyn II Square End Table	\$ 267.50	\$ 401.50	\$ _____
_____	6342	Brooklyn II Round End Table	\$ 267.50	\$ 401.50	\$ _____
_____	6343	Brooklyn II Rect Cocktail Table	\$ 300.00	\$ 450.00	\$ _____
_____	6344	Brooklyn II Round Cocktail Table	\$ 300.00	\$ 450.00	\$ _____

Page 15 (con't)

Page 16

**premium furniture rental**

Yes, I have completed and included the Payment Authorization Form.

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Tax 7.500%	\$ _____
<b>Grand Total</b>	<b>\$ _____</b>

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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**August 03, 2018**

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6345	Vivid End Table	\$ 292.00	\$ 438.00	\$
	6346	Vivid Console Table	\$ 324.00	\$ 486.00	\$
	6347	Vivid Cocktail Table	\$ 308.00	\$ 462.00	\$
	6348	Club End Table w/ Built-in LED Lighting	\$ 381.00	\$ 571.50	\$
	6349	Club Cocktail Table w/ Built-in LED Lighting	\$ 421.50	\$ 632.50	\$
	6350	Rose Table	\$ 332.50	\$ 499.00	\$
	6351	Zanzibar Table	\$ 332.50	\$ 499.00	\$
	6352	Cube, Black 24" End Table	\$ 300.00	\$ 450.00	\$
	6353	Cube, White 24" End Table	\$ 300.00	\$ 450.00	\$
	6354	Cube, Black 24" Cocktail Table	\$ 292.00	\$ 438.00	\$
	6355	Cube, White 24" Cocktail Table	\$ 292.00	\$ 438.00	\$
	6356	Phoebe Table - Yellow	\$ 194.50	\$ 292.00	\$
	6357	Phoebe Table - Lime Green	\$ 194.50	\$ 292.00	\$
	6358	Phoebe Table - Rose	\$ 194.50	\$ 292.00	\$
	6359	Phoebe Table - Gold	\$ 194.50	\$ 292.00	\$
	6360	Phoebe Table - Teal	\$ 194.50	\$ 292.00	\$
	6361	Hylton Tablet Table	\$ 259.50	\$ 389.50	\$
	6362	VIP Frosted Plexi Glow Bar 6'	\$ 1,102.00	\$ 1,653.00	\$
	6363	VIP Frosted Plexi Glow Bar 4'	\$ 931.50	\$ 1,397.50	\$
	6364	Black Bar - 2 Shelf	\$ 502.50	\$ 754.00	\$
	6365	White Bar - 2 Shelf	\$ 502.50	\$ 754.00	\$
	6366	Blox Bar Back	\$ 632.00	\$ 948.00	\$
	6367	Piazza Bar Back - Black	\$ 591.50	\$ 887.50	\$
	6368	Piazza Bar Back - White	\$ 591.50	\$ 887.50	\$
	6369	Vienna Stool - Gray	\$ 308.00	\$ 462.00	\$
	6370	Vienna Stool - Orange	\$ 308.00	\$ 462.00	\$
	6371	Vienna Stool - Teal	\$ 308.00	\$ 462.00	\$
	6372	Criss Cross Bar Stool - Espresso	\$ 275.50	\$ 413.50	\$
	6373	Criss Cross Bar Stool - White	\$ 275.50	\$ 413.50	\$

Page 17

Page 18

Page 19

**premium furniture rental**

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 Tax 7.500% \$  
 Grand Total \$

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio  
 02-12064-18

**Discount Deadline:**  
**August 03, 2018**

[Click here](#) to view the Premium Furniture Brochure

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6374	Escape Bar Stool - Natural Maple	\$ 235.00	\$ 352.50	\$
	6375	Silk Back Bar Stool - Black	\$ 259.50	\$ 389.50	\$
	6376	Silk Back Bar Stool - White	\$ 259.50	\$ 389.50	\$
	6377	Silk Back Bar Stool - Blue	\$ 259.50	\$ 389.50	\$
	6378	Silk Back Bar Stool - Green	\$ 259.50	\$ 389.50	\$
	6379	Silk Back Bar Stool - Purple	\$ 259.50	\$ 389.50	\$
	6380	Silk Back Bar Stool - Red	\$ 259.50	\$ 389.50	\$
	6381	Euro Bar Stool - Black	\$ 259.50	\$ 389.50	\$
	6382	Hourglass Bar Stool - Black	\$ 283.50	\$ 425.50	\$
	6383	Hourglass Bar Stool - White	\$ 283.50	\$ 425.50	\$
	6384	Equino Bar Stool - Black	\$ 283.50	\$ 425.50	\$
	6385	Equino Bar Stool - White	\$ 283.50	\$ 425.50	\$
	6386	Nexus Stool	\$ 241.50	\$ 362.50	\$
	6387	Clara Stool	\$ 275.50	\$ 413.50	\$
	6388	Marcus Bar Stool - Gunmetal	\$ 211.00	\$ 316.50	\$
	6389	Regal Stool - Brown Leather	\$ 283.50	\$ 425.50	\$
	6390	Caprice Bar Stool - Black	\$ 283.50	\$ 425.50	\$
	6391	Sonic Bar Stool - Black	\$ 235.00	\$ 352.50	\$
	6392	Vienna Chair - Gray	\$ 194.50	\$ 292.00	\$
	6393	Vienna Chair - Orange	\$ 194.50	\$ 292.00	\$
	6394	Vienna Chair - Teal	\$ 194.50	\$ 292.00	\$
	6395	Silk Back Armless Chair - Black	\$ 162.00	\$ 243.00	\$
	6396	Silk Back Armless Chair - White	\$ 162.00	\$ 243.00	\$
	6397	Silk Back Armless Chair - Blue	\$ 162.00	\$ 243.00	\$
	6398	Silk Back Armless Chair - Green	\$ 162.00	\$ 243.00	\$
	6399	Silk Back Armless Chair - Purple	\$ 162.00	\$ 243.00	\$
	6400	Silk Back Armless Chair - Red	\$ 162.00	\$ 243.00	\$
	6401	Nexus Chair	\$ 194.50	\$ 292.00	\$
	6402	Clara Chair	\$ 186.50	\$ 280.00	\$

Page 19 (cont)

Page 20

Page 21

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Grand Total	\$

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	6403	Leslie Chair - White	\$ 146.00	\$ 219.00	\$ _____
_____	6404	Criss Cross Chair - Espresso	\$ 186.50	\$ 280.00	\$ _____
_____	6405	Criss Cross Chair - White	\$ 186.50	\$ 280.00	\$ _____
_____	6406	Elio Chair	\$ 162.00	\$ 243.00	\$ _____
_____	6407	Caprice Chair - Black	\$ 162.00	\$ 243.00	\$ _____
_____	6408	Comet Stack Arm Chair - Black	\$ 227.00	\$ 340.50	\$ _____
_____	6409	Comet Stack Armless Chair - Black	\$ 211.00	\$ 316.50	\$ _____
_____	6410	Regal Dining Chair - Brown	\$ 235.00	\$ 352.50	\$ _____
_____	6411	Sonic Chair - Black	\$ 162.00	\$ 243.00	\$ _____
_____	6412	Escape Chair - Natural Maple	\$ 162.00	\$ 243.00	\$ _____
_____	6413	Euro Bar Table Black/Black 30" Round	\$ 292.00	\$ 438.00	\$ _____
_____	6414	Euro Bar Table Black/Black 36" Round	\$ 300.00	\$ 450.00	\$ _____
_____	6415	Silk Bar Table Black/Chrome 30" Round	\$ 292.00	\$ 438.00	\$ _____
_____	6416	Silk Bar Table Black/Chrome 36" Round	\$ 300.00	\$ 450.00	\$ _____
_____	6417	City Bar Table Maple/Black 30" Round	\$ 292.00	\$ 438.00	\$ _____
_____	6418	City Bar Table Maple/Black 36" Round	\$ 300.00	\$ 450.00	\$ _____
_____	6419	Park Ave Bar Table Maple/Chrome 30" Round	\$ 292.00	\$ 438.00	\$ _____
_____	6420	Park Ave Bar Table Maple/Chrome 36" Round	\$ 300.00	\$ 450.00	\$ _____
_____	6421	Summit Bar Table White/Black 30" Round	\$ 292.00	\$ 438.00	\$ _____
_____	6422	Summit Bar Table White/Black 36" Round	\$ 300.00	\$ 450.00	\$ _____
_____	6423	Blanco Bar Table White/Chrome 30" Round	\$ 292.00	\$ 438.00	\$ _____
_____	6424	Blanco Bar Table White/Chrome 36" Round	\$ 300.00	\$ 450.00	\$ _____
_____	6425	Fuze Bar Table	\$ 340.50	\$ 511.00	\$ _____
_____	6426	Blanco Bar Table - White/Chrome 24" Square	\$ 292.00	\$ 438.00	\$ _____
_____	6427	Blanco Rectangle Bar Table - White/Chrome	\$ 462.00	\$ 693.00	\$ _____
_____	6428	Spectrum Bar Table Red	\$ 324.00	\$ 486.00	\$ _____
_____	6429	Spectrum Bar Table Blue	\$ 324.00	\$ 486.00	\$ _____
_____	6430	Spectrum Bar Table Purple	\$ 324.00	\$ 486.00	\$ _____
_____	6431	Spectrum Bar Table Green	\$ 324.00	\$ 486.00	\$ _____

Page 21 (con't)

Page 22

Page 22

**premium furniture rental**

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6432	Chardonnay Glass & Chrome Bar Table	\$ 421.50	\$ 632.50	\$	Page 23 (cont)
	6433	Zinc Bar Table	\$ 445.50	\$ 668.50	\$	
	6434	Aspen Bar Table	\$ 842.50	\$ 1,264.00	\$	
	6435	Euro Café Table Black/Black 30" Round	\$ 292.00	\$ 438.00	\$	Page 24
	6436	Euro Café Table Black/Black 36" Round	\$ 300.00	\$ 450.00	\$	
	6437	Silk Café Table Black/Chrome 30" Round	\$ 292.00	\$ 438.00	\$	
	6438	Silk Café Table Black/Chrome 36" Round	\$ 300.00	\$ 450.00	\$	
	6439	Park Ave Café Table Maple/Chrome 30" Round	\$ 292.00	\$ 438.00	\$	
	6440	Park Ave Café Table Maple/Chrome 36" Round	\$ 300.00	\$ 450.00	\$	
	6441	City Café Table Maple/Black 30" Round	\$ 292.00	\$ 438.00	\$	
	6442	City Café Table Maple/Black 36" Round	\$ 300.00	\$ 450.00	\$	
	6443	Summit Café Table White/Black 30" Round	\$ 292.00	\$ 438.00	\$	
	6444	Summit Café Table White/Black 36" Round	\$ 300.00	\$ 450.00	\$	
	6445	Blanco Café Table White/Chrome 30" Round	\$ 292.00	\$ 438.00	\$	Page 25
	6446	Blanco Café Table White/Chrome 36" Round	\$ 300.00	\$ 450.00	\$	
	6447	Fuze Café Table	\$ 332.50	\$ 499.00	\$	
	6448	Blanco Café Table White/Chrome 24" Square	\$ 292.00	\$ 438.00	\$	
	6449	Blanco Café Table White/Chrome Rectangle	\$ 462.00	\$ 693.00	\$	
	6450	Spectrum Café Table Red	\$ 316.00	\$ 474.00	\$	Page 26
	6451	Spectrum Café Table Blue	\$ 316.00	\$ 474.00	\$	
	6452	Spectrum Café Table Purple	\$ 316.00	\$ 474.00	\$	
	6453	Spectrum Café Table Green	\$ 316.00	\$ 474.00	\$	
	6454	Aspen Dining Table	\$ 713.00	\$ 1,069.50	\$	
	6455	Brio Dining Table	\$ 972.00	\$ 1,458.00	\$	
	6456	Tamiri Black Leather High Back Chair	\$ 381.00	\$ 571.50	\$	
	6457	Tamiri Black Leather Mid Back Chair	\$ 324.00	\$ 486.00	\$	
	6458	Tamiri Black Leather Guest Chair	\$ 300.00	\$ 450.00	\$	
	6459	Accord Black Leather High Back	\$ 470.00	\$ 705.00	\$	
	6460	Accord White Leather High Back	\$ 470.00	\$ 705.00	\$	

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**premium furniture rental**



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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6461	Goal Black Task Chair With Arms	\$ 243.00	\$ 364.50	
	6462	Goal Black Task Chair Armless	\$ 227.00	\$ 340.50	
	6463	Enterprise High Back Black Fabric Conference Chair	\$ 332.50	\$ 499.00	
	6464	Enterprise Mid Back Black Fabric Conference Chair	\$ 300.00	\$ 450.00	
	6465	Enterprise Guest Black Fabric Conference Chair	\$ 275.50	\$ 413.50	\$
	6466	Goal Black Drafting Stool - Arms	\$ 259.50	\$ 389.50	\$
	6467	Goal Black Drafting Stool - Armless	\$ 243.00	\$ 364.50	\$
	6468	42" Round Conference Table - Black	\$ 413.50	\$ 620.50	\$
	6469	42" Round Conference Table - Mahogany	\$ 413.50	\$ 620.50	\$
	6470	Conference Rectangle Table 6' - Black	\$ 705.00	\$ 1,057.50	\$
	6471	Conference Rectangle Table 6' - Mahogany	\$ 705.00	\$ 1,057.50	\$
	6472	Conference Rectangle Table 6' - Maple	\$ 705.00	\$ 1,057.50	\$
	6473	Conference Rectangle Table 6' - White	\$ 745.50	\$ 1,118.50	\$
	6474	Conference Rectangle Table 8' - Black	\$ 761.50	\$ 1,142.50	\$
	6475	Conference Rectangle Table 8' - Mahogany	\$ 761.50	\$ 1,142.50	\$
	6476	Conference Rectangle Table 8' - Maple	\$ 761.50	\$ 1,142.50	\$
	6477	Conference Rectangle Table 8' - White	\$ 802.00	\$ 1,203.00	\$
	6478	Computer Kiosk - Black	\$ 616.00	\$ 924.00	\$
	6479	Computer Kiosk - White	\$ 616.00	\$ 924.00	\$
	6480	Computer Counter	\$ 300.00	\$ 450.00	\$
	6481	Computer Desk	\$ 283.50	\$ 425.50	\$
	6482	5 Shelf Bookcase - Black	\$ 591.50	\$ 887.50	\$
	6483	5 Shelf Bookcase - Mahogany	\$ 591.50	\$ 887.50	\$
	6484	Black Credenza	\$ 551.00	\$ 826.50	\$
	6485	Black Double Pedestal Desk	\$ 632.00	\$ 948.00	\$
	6486	Genoa Storage Credenza - Mahogany - 2 Drawer	\$ 551.00	\$ 826.50	\$
	6487	Genoa Kneespace Storage Credenza - Mahogany	\$ 510.50	\$ 766.00	\$
	6488	Genoa Exec. Desk - Mahogany - Double Pedestal	\$ 656.50	\$ 985.00	\$

Page 26  
(cont)

Page 27

Page 28

**premium furniture rental**

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 02-12064-18

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6489	Vivid Café - Square Table Glass	\$ 510.50	\$ 766.00	\$
	6490	Vivid Café - Rectangle Table Glass	\$ 591.50	\$ 887.50	\$
	6491	Brooklyn II Rect Dining Table	\$ 616.00	\$ 924.00	\$
	6492	Brooklyn II Round Dining Table	\$ 478.00	\$ 717.00	\$
	6493	Aspen Dining Table	\$ 713.00	\$ 1,069.50	\$
	6494	Brio Dining Table	\$ 972.00	\$ 1,458.00	\$
	6495	2 Drawer Vertical File - Letter Size Black	\$ 202.50	\$ 304.00	\$
	6496	2 Drawer Vertical File - Legal Size Black	\$ 259.50	\$ 389.50	\$
	6497	4 Drawer Vertical File - Letter Size Black	\$ 267.50	\$ 401.50	\$
	6498	4 Drawer Vertical File - Legal Size Black	\$ 300.00	\$ 450.00	\$
	6499	2 Drawer Lateral File - Black	\$ 267.50	\$ 401.50	\$
	6500	2 Drawer Lateral File - Black	\$ 316.00	\$ 474.00	\$
	6501	4 Drawer Lateral File - Black	\$ 340.50	\$ 511.00	\$
	6502	Storage Cabinet - Black	\$ 340.50	\$ 511.00	\$
	6503	Display Pedestal 14" x 42" Black	\$ 405.00	\$ 607.50	\$
	6504	Display Pedestal 24" x 42" Black	\$ 494.50	\$ 742.00	\$
	6505	Display Pedestal 18" x 42" Black	\$ 454.00	\$ 681.00	\$
	6506	Display Pedestal 14" x 42" White	\$ 405.00	\$ 607.50	\$
	6507	Display Pedestal 14" x 36" Black	\$ 348.50	\$ 523.00	\$
	6508	Display Pedestal 24" x 36" Black	\$ 494.50	\$ 742.00	\$
	6509	Display Pedestal 14" x 36" White	\$ 348.50	\$ 523.00	\$
	6510	Display Pedestal 24" x 36" White	\$ 494.50	\$ 742.00	\$
	6511	Display Pedestal 14" x 30" Black	\$ 316.00	\$ 474.00	\$
	6512	Display Pedestal 24" x 30" Black	\$ 470.00	\$ 705.00	\$
	6513	Display Pedestal 18" x 30" Black	\$ 332.50	\$ 499.00	\$
	6514	Display Pedestal 14" x 30" White	\$ 316.00	\$ 474.00	\$
	6515	Locking Pedestal Black	\$ 616.00	\$ 924.00	\$
	6516	Locking Pedestal White	\$ 616.00	\$ 924.00	\$
	6517	Fuze Pedestal	\$ 340.50	\$ 511.00	\$
	6518	London Pedestal	\$ 340.50	\$ 511.00	\$

Page 29

Page 30

Page 31

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**premium furniture rental**

071618-91248

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_





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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6519	Stanchion Chrome	\$ 89.50	\$ 766.00	\$
	6520	Stanchion Rope - Red Velour	\$ 49.00	\$ 985.00	\$
	6521	Literature Stand - Black	\$ 227.00	\$ 766.00	\$
	6522	Literature Stand - Aluminum	\$ 227.00	\$ 887.50	\$
	6523	Literature Rack - Black Metal	\$ 235.00	\$ 924.00	\$
	6524	Compact Refrigerator White - 4.0 Cu Ft	\$ 421.50	\$ 717.00	\$
	6525	iPad® Stand Black	\$ 259.50	\$ 1,069.50	\$
	6526	iPad® Stand Silver	\$ 259.50	\$ 1,458.00	\$
	6527	Brushed Steel Table Lamp - White	\$ 146.00	\$ 304.00	\$
	6528	Brushed Steel Floor Lamp - White	\$ 211.00	\$ 389.50	\$
	6529	Brushed Nickel Table Lamp - White	\$ 146.00	\$ 401.50	\$
	6530	Brushed Nickel Floor Lamp - White	\$ 211.00	\$ 450.00	\$
	6531	Rubbed Bronze Table Lamp - White	\$ 146.00	\$ 401.50	\$
	6532	Rubbed Bronze Floor Lamp - White	\$ 211.00	\$ 474.00	\$
	6533	Brushed Steel Table Lamp - Red	\$ 146.00	\$ 511.00	\$
	6534	Brushed Steel Floor Lamp - Red	\$ 211.00	\$ 511.00	\$
	6535	Neutrino Steel Floor Lamp - Steel	\$ 211.00	\$ 607.50	\$

Page 32

Page 33

premium furniture rental

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02-12064-18

**Discount Deadline:**  
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### FLORAL and PLANTS

Charges listed include delivery to your booth, rental (not sale) during the event and removal. All floral is provided on a 7 day or less rental basis. Any floral missing at time of pick-up will be invoiced at prevailing replacement cost in addition to rental rates.

#### POTTED PLANTS - Please select color or type

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	1502	Bromeliads - Select color: Red / Orange / Pink	\$ 77.00	\$ 115.50	\$ _____
_____	1503	Chrysanthemums - Select color: White / Yellow / Lavender	\$ 64.00	\$ 96.00	\$ _____
_____	1505	Ferns - Select type: Floor / Hanging	\$ 73.00	\$ 109.50	\$ _____
_____	1549	Ivy	\$ 55.00	\$ 82.50	\$ _____
_____	1506	Seasonal Flowering Plants	\$ 55.00	\$ 82.50	\$ _____
Please specify: _____					

#### TROPICAL GREEN PLANT - Please select size and shape

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	1507	3 FT - Select type: Slim / Full	\$ 64.00	\$ 96.00	\$ _____
_____	1509	4 FT - Select type: Slim / Full	\$ 73.00	\$ 109.50	\$ _____
_____	1511	5 FT - Select type: Slim / Full	\$ 88.00	\$ 132.00	\$ _____
_____	1513	6 FT - Select type: Slim / Full	\$ 139.00	\$ 208.50	\$ _____
_____	1515	7 FT - Select type: Slim / Full	\$ 208.00	\$ 312.00	\$ _____

#### FRESH CUT FLOWER ARRANGEMENTS - Please select size and specify color

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	1545	Small - Color _____	\$ 90.00	\$ 135.00	\$ _____
_____	1546	Medium - Color _____	\$ 182.00	\$ 273.00	\$ _____
_____	1548	Large - Color _____	\$ 364.00	\$ 546.00	\$ _____

#### FLORAL PACKAGES

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	1521	Floral Package A - Two 3' Tropical Green Plants and One Flowering Plant	\$ 173.00	\$ 259.50	\$ _____
_____	1523	Floral Package B - Two 3' and One 4' Tropical Green Plants, and One Flowering Plant	\$ 211.00	\$ 316.50	\$ _____

Yes, I have completed and included the Payment Authorization Form.  
**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.500%	\$ _____
<b>Grand Total</b>	<b>\$ _____</b>

*No refunds on orders cancelled after the deadline date.  
 Requests made after the deadline will be filled, as available, at the standard rate.  
 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio

02-12064-18

**Discount Deadline:**  
**August 03, 2018**

### FOUR COLOR DIGITAL SIGNS

[Click here](#) for Graphics Submission Guidelines

Prices indicated are based upon process color printing, mounting and laminating on showcard or foam core. Signs other than sizes listed will be prepared on a sq. ft. basis, rounded to the nearest 1/2 ft. x 1/2 ft. Minimum order is \$30.00.

Emblems, trademarks, logos, special style lettering, etc., are inclusive of the above prices. Please go to our graphics submission guidelines for additional information. If you have any questions on formats supported please contact Fern Exposition and Event Services.

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	861	7" x 11" Digital	\$ 44.25	\$ 66.50	\$ _____
_____	863	11" x 14" Digital	\$ 104.00	\$ 156.00	\$ _____
_____	865	14" x 22" Digital	\$ 119.75	\$ 179.25	\$ _____
_____	867	7" x 44" Digital	\$ 119.50	\$ 179.25	\$ _____
_____	871	14" x 44" Digital	\$ 147.50	\$ 221.25	\$ _____
_____	873	22" x 28" Digital	\$ 147.50	\$ 221.25	\$ _____
_____	875	28" x 44" Digital	\$ 275.50	\$ 413.25	\$ _____
_____	879	24" x 96" Digital	\$ 545.50	\$ 818.25	\$ _____
_____	881	48" x 96" Digital	\$ 1,099.50	\$ 1,649.25	\$ _____
_____	882	Foam core _____ x _____ = _____ sq ft (price is per sq ft)	\$ 34.75	\$ 52.25	\$ _____
_____	883	Sentra _____ x _____ = _____ sq ft (price is per sq ft)	\$ 38.50	\$ 57.75	\$ _____
_____	885	SGL Banner _____ x _____ = _____ sq ft (price is per sq ft)	\$ 35.00	\$ 52.50	\$ _____
_____	887	DBL Banner _____ x _____ = _____ sq ft (price is per sq ft)	\$ 60.50	\$ 90.75	\$ _____

Sign Copy: \_\_\_\_\_

Color of Background: \_\_\_\_\_

Color of Lettering: \_\_\_\_\_

Sign Orientation:  Vertical  Horizontal

Yes, I have completed and included the Payment Authorization Form.  
**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.500%	\$ _____
<b>Grand Total</b>	<b>\$ _____</b>

*No refund on orders cancelled after the deadline date.*

*Requests made after the deadline will be filled, as available, at the standard rate.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio

02-12064-18

[Click here](#) to view the Panelboard Brochure

**Discount Deadline:**  
**August 03, 2018**

### BULLETIN BOARDS

QTY	ITEM #	DESCRIPTION	STYLE	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	603	4' x 8' Velcro Board (gray only)	Horizontal	\$ 172.50	\$ 258.75	\$ _____

### PERFORATED BOARD

QTY	ITEM #	DESCRIPTION	STYLE (Please circle selection)	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	613	2' x 8' Perforated board panel	V / H	\$ 115.00	\$ 172.50	\$ _____
_____	615	4' x 8' Perforated board panel	V / H	\$ 143.50	\$ 215.25	\$ _____
_____	622	10' Back Wall		\$ 277.50	\$ 416.25	\$ _____
_____	624	10' Back wall with two (2) 2'x8' side wings		\$ 563.50	\$ 845.25	\$ _____
_____	626	10' Back wall with two (2) 4'x8' side wings		\$ 411.25	\$ 617.00	\$ _____

Perforated board hooks are NOT provided

Standard perforated board is white. Other colors are available upon request at additional cost.

_____	617	Special color for 2' x 8' (per panel)		\$ 67.75	\$ 101.75	\$ _____
_____	619	Special color for 4' x 8' (per panel)		\$ 67.75	\$ 101.75	\$ _____

Please specify color \_\_\_\_\_

### SHELVING (for Perforated Board)

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	631	4' long x 6" deep - white	\$ 20.25	\$ 30.50	\$ _____
_____	635	8' long x 6" deep - white	\$ 34.25	\$ 51.50	\$ _____
_____	637	Special color (per shelf)	\$ 20.25	\$ 30.50	\$ _____

Please specify color \_\_\_\_\_

- Style "V" (Vertical)
- Style "H" (Horizontal)

Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.500%	\$ _____
Grand Total	\$ _____

*Cancellation after deadline date will be charged at 50% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.*

*Requests made after the deadline will be filled, as available, at the standard rate.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio  
 02-12064-18

**Deadline to Return this Form:  
 July 20, 2018**

You are required to use this form ONLY if you are planning to have an Independent Display House Contractor install and/or dismantle your exhibit. Please refer to the following page for Rules and Regulations.

**YES**, we will be using an independent display house contractor to install / dismantle our display.

Name of Display House: \_\_\_\_\_

Address: \_\_\_\_\_  
Street City/State Zip Code

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Display House Contact Name: \_\_\_\_\_

**I have notified our Independent Display House Contractor of the Rules and Regulations requiring them to submit a Certificate of Insurance to the Official Show Contractor, Fern Expositions and Event Services, by the deadline date shown above.**

\_\_\_\_\_  
 Print or Type Name

\_\_\_\_\_  
 Signature

\_\_\_\_\_  
 Date

**Exhibiting Company Name:** \_\_\_\_\_ **Booth #** \_\_\_\_\_

**independent display house contractors**

071618-99541



1500 Old Leonard Avenue  
Columbus, OH 43219  
Phone: 614.253.1500  
Fax: 614.253.9101  
email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio

02-12064-18

### Policy Regarding Official Service Contractor and Regulation for Exhibitor Appointed Display House Contractors to Install and Dismantle Displays

Show Management, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed an Official Service Contractor to perform and provide necessary services and equipment.

The Official Service Contractor is appointed to:

- a. Insure the orderly and efficient installation and removal of the overall exposition,
- b. Assure the distribution of labor to all Exhibitors according to the need,
- c. Provide sufficient labor to satisfy the requirements of Exhibitors and for the exposition itself,
- d. See that the proper type and limits and insurance are in force, and
- e. Avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Service Contractor will provide all usual trade show service, including labor. Exceptions are:

- f. Supervision may be provided by the Exhibitor,
- g. The Exhibitor may appoint an outside independent contractor for installation and dismantle only of the Exhibitor's display.

Exhibitors may employ the service of independent contractors to supervise the installation and dismantle of their display, providing that the Exhibitor and the installation and dismantling contractor comply with the following requirements:

1. The Exhibitor, in writing, must notify Show Management and Fern Exposition and Event Services of their intention to utilize an independent contractor no later than the given deadline date, furnishing the name, address and telephone number of the firm. Letters as such from independent contractors are neither valid nor acceptable.
2. Only the exhibitor named independent contractor's employees will be authorized on the show floor. Employees of third parties named or subcontracted by the Exhibitor named independent contractor will not be authorized admittance on the show floor unless those employees are named and badges as specified in the following article.
3. The independent contractor must furnish Show Management and Fern Exposition and Event Services with the names of all on-site employees who will be working on the exposition floor prior to the first move-in day and see that they have and wear at all times identification badges supplied by the independent contractor containing the independent contractor name, employee name, and Exhibitor company name, plus wear an exhibitor work pass supplied by Show Management.
4. The independent contractor must have all business licenses, permits and Worker's Compensation insurance required by the State and City government and the Convention Center Management prior to commencing work and shall provide Show Management and Fern Exposition and Event Services with evidence of compliance.
5. The independent contractor must carry a minimum of \$1,000,000.00 in Commercial General Liability Insurance and shall provide Show Management and Fern Exposition and Event Services with a certificate of insurance showing coverages and amounts and naming the sponsor, Fern Exposition and Convention Center as coinsured.
6. The independent contractor must follow the scheduled work times or pay any additional costs incurred because of extended work hours.
7. The independent contractors may not solicit business on the exhibit floor.
8. The independent contractors must confine their operation to the exhibit area of their clients. No service desks, storage areas or other work facilities will be located anywhere else in the building. The show aisles and public spaces are not part of the Exhibitor's booth space.
9. The independent contractors must comply with all labor agreements and practices and must not commit or allow to be committed by persons in their employment any acts that could lead to work stoppages, strikes or labor problems.
10. The exposition floor, aisles, loading docks, service and storage areas will be under the control of the Official Service Contractor, Fern Exposition and Event Services. The independent contractors must coordinate all of their activities with Fern Expositions.
11. For services such as electrical, plumbing, telephone, floral, booth cleaning and drayage, no contractor or supplier other than the Official Service Contractor/Supplier will be approved. This regulation is necessary because of licensing, insurance, and work done on equipment and facilities owned by parties other than the Exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space.

**independent display house rules & regulations**

071618-93541



1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, OH 43219  
 02-12064-18

**Deadline to Return this Form:**  
**August 03, 2018**

### INSTALLATION & DISMANTLE LABOR SERVICES

#### Plan A (Supervised by Fern)

1001 Labor for Installation # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_

1003 Labor for Dismantle # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_

**35%** charge for Fern Supervised services with a minimum of **\$ 92.50**

Professionally trained personnel are used on installation/dismantle, and when possible, all work is performed on straight time.

Emergency Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

#### Plan B (Supervised by Exhibitor Personnel)

1001 Labor for Installation # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_

Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_

1003 Labor for Dismantle # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_

Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_

Supervisor will be: \_\_\_\_\_ Phone: \_\_\_\_\_

#### Estimated Display Labor Cost for Advanced Payment

Installation:

**Straight time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Straight Time hours Estimated Cost

**Over time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Over Time hours Estimated Cost

**Double time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Double Time hours Estimated Cost

Plan A - Add **35%** for Fern Exposition Supervision \$ \_\_\_\_\_

Dismantle:

**Straight time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Straight Time hours Estimated Cost

**Over time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Over Time hours Estimated Cost

**Double time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Double Time hours Estimated Cost

Plan A - Add **35%** for Fern Supervision \$ \_\_\_\_\_

\* Start time is approximate and is based on availability of labor.

Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.500%	\$ _____
Grand Total	\$ _____

Cancellation of any portion of labor order within 48 hours of start will be charged one hour minimum per man of applicable hourly rate.

Requests received after deadline date will be filled as work force is available.

All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

Installation Labor Rate		
Straight Time	\$	92.50
Over Time	\$	138.75
Double Time	\$	185.00

Charges for labor service are based on prevailing rates of labor and materials. All labor before 8:00 AM and after 4:00 PM weekdays and all hours Saturday will be charged at over time rate. Sundays and holidays will be charged at double time rate. Minimum charge one (1) hour per man & 1/2 hour increments after the first hour.

For information and cost relative to unloading and reloading, please see the Material Handling & Freight Service Order form enclosed.

Your company is encouraged to carry insurance covering potential injury, damages or loss associated with your display. Fern Exposition & Event Services will NOT be responsible for injury to personnel or display damage or loss of display materials. Liability of Fern Exposition & Event Services will be limited to a maximum of 50% of the total labor bill, not to exceed \$1000. It is important that exhibit representative check in at the Fern Exhibitor Service Center to pick up labor ordered. Exhibit representative must also check the labor back in at the Fern Exhibitor Service Center upon completion of work. All work is to be done under supervision of the exhibitor or its representative.

**display labor service**



# ROUND-TRIP SHIPPING

WITH MATERIAL HANDLING

★ ONLY FROM FERN ★

SAVE UP TO 30%



## Freedom Shipping

The only package that includes **Material Handling** and **Priority Empty Return**, so you can get home as fast as possible.



HOME PICKUP



SHOW SITE DROPOFF



SHOW FLOOR DELIVERY



PRIORITY EMPTY RETURN



RELOAD & SEND HOME

Book your shipment now!

Call 614-483-2542 Email [jcain@fernexpo.com](mailto:jcain@fernexpo.com)

fern





1500 Old Leonard Avenue  
 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus,  
 02-12064-18

**Deadline to Return this Form:  
 August 03, 2018**

### MATERIAL HANDLING

Rates below include receipt of your freight; delivery to the booth; storage and return of empty crates; and reloading. Additional charges may apply if your shipment does not arrive/depart during the designated move-in/out times.

A 200 lb. minimum charge per shipment applies.

#### ADVANCE WAREHOUSE SHIPMENTS

Category	Description	Rate per lb.		Minimum Charge	
A	Crated or skidded shipment via common carrier	\$	0.75	\$	150.00
B	Crated or skidded shipment via van lines, POV or specialized carrier, Fed Ex, UPS or USPS	\$	0.94	\$	187.50
C	Loose or uncrated shipment or shipment requiring special handling	\$	1.13	\$	225.00
L	Shipment received late to warehouse	\$	1.31	\$	262.50

#### DIRECT TO SHOW SITE SHIPMENTS

Category	Description	Rate per lb.		Minimum Charge	
D	Crated or skidded shipment via common carrier	\$	0.65	\$	130.00
E	Crated or skidded shipment via van lines, POV or specialized carrier, Fed Ex, UPS or USPS	\$	0.81	\$	162.50
F	Loose or uncrated shipment or shipment requiring special handling	\$	0.98	\$	195.00
M	Shipment received early to event site	\$	1.14	\$	227.50
P	Small package shipments not exceeding 50 lbs per shipment via Fed Ex, UPS or overnight carrier	\$	40.00	\$	30.00

#### OTHER SERVICES

R	For delivery of shipment at the close of show back to Fern warehouse, for loading on to outbound carriers or for post-show storage	\$	0.15	\$	75.00
---	--	----	------	----	-------

PLEASE COMPLETE THE ESTIMATED MATERIAL HANDLING CALCULATION PAGE AND  
 SUBMIT WITH PAYMENT BY DEADLINE DATE.

Yes, I have completed and included the Payment Authorization Form. If  
 you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No  
 credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

*All orders are subject to the terms and conditions as outlined in the Exhibitor Services Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**material handling**

071618-93704



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 Columbus, OH 43219  
 Phone: 614.253.1500  
 Fax: 614.253.9101  
 email: columbus@fernexpo.com

## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus,  
 02-12064-18

**Deadline to Return this Form:**  
**August 03, 2018**

### MATERIAL HANDLING GUIDELINES

1. The Advance Warehouse will ONLY accept packaged shipments, including crates, boxes and skids. Uncrated or unwrapped pieces should be sent DIRECTLY to the CONVENTION FACILITY to arrive AFTER 8:00AM on the first day of exhibitor installation.
2. Rates are based on per shipment basis. A shipment is considered freight received from one shipping origin on one day. Each separate delivery is considered a separate shipment.
3. Complete terms and conditions are outlined in the Terms & Conditions.

### SHIPPING ADDRESSES

#### ADVANCE WAREHOUSE

Label each piece of shipment(s) as follows:

**(Exhibiting Company Name)**

c/o Fern Exposition

1500 Old Leonard Avenue  
 Columbus, OH 43219

**Great Lakes Technology Showcase 2018** (Booth #)

Shipments must arrive by:  
**Monday, August 13, 2018**

#### DIRECT TO SHOW SITE

Label each piece of shipment(s) as follows:

**(Exhibiting Company Name)**

c/o Fern Exposition

GCCC - Short North Ballroom  
 19 Convention Center Drive  
 Columbus, OH 43215

**Great Lakes Technology Showcase 2018** (Booth #)

Shipments cannot arrive before:  
**Tuesday, August 14, 2018**

### ESTIMATED FREIGHT PAYMENT CALCULATION

Category	# of pieces	Weight (200 lb Min.)	Rate	Estimated Total
Shipment 1	_____	_____	X _____	= \$ _____
Shipment 2	_____	_____	X _____	= \$ _____
Shipment 3	_____	_____	X _____	= \$ _____
Shipment 4	_____	_____	X _____	= \$ _____
Shipment 5	_____	_____	X _____	= \$ _____

Yes, I have completed and included the Payment Authorization Form.

If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Desk at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

Sub Total \$ \_\_\_\_\_

Grand Total \$ \_\_\_\_\_

All shipments are subject to the terms and conditions as outlined on the Terms & Conditions Form in the Exhibitor Service Manual.

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**material handling payment calculation**

071618-93704



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## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Columbus, Ohio

02-12064-18

STRAIGHT TIME RATES QUOTED are for Monday through Friday 8:00am - 4:00pm. Freight handled on OVERTIME, before 8:00am and after 4:00pm on weekdays and on Saturday, Sunday or a Holiday, an additional 25% per cwt will be charged.

RATES APPLY to each pound subject to the published minimum weight and are based on the actual or estimated INBOUND weight. No allowance will be made for attrition during the convention. Each shipment is considered separately. NO cumulative weights will be allowed on minimums, split shipments, free astrays, etc. Special service rates will not be split for mixed shipments.

SHIPMENTS OR EQUIPMENT REQUIRING SPECIAL HANDLING at the convention facility will be subject to a surcharge as indicated on the freight rate schedule. This classification shall be applied to, but not limited to, van shipments or shipments which are packed in such a manner as to require unloading by hand (i.e. loose display parts, uncrated equipment not delivered on a flat bed truck, etc.). Material will be unloaded from vans, exhibitor's truck or trucks of others at the convention facility, delivered to the exhibitor's booth, picked up at the close of the show, moved to the loading area and reloaded on trucks. It is incumbent on the exhibitor to provide written and accurate weight information on each shipment. Shipments received without receipts or freight bills such as UPS or U.S. Mail will be delivered to the booth without guarantee of piece count or condition. No liability will be assumed for such shipments.

SPECIAL SERVICES AND RATES - Fern Exposition & Event Services will provide steel banding services at \$2.00 per ln. ft. as well as shrink wrap services for packaging of displays and equipment at \$61.25 per skid-shrink wrap. Please see the Fern Exposition & Event Services Desk. Forklifts and drivers are available for spotting equipment in the booth at prevailing rates for equipment and labor. Mobile equipment will be moved in and out of the exhibit facility for \$185.00 per round trip.

COLLECT SHIPMENTS may be refused or accepted at the option of Fern Exposition & Event Services. In cases where Fern Exposition & Event Services elects to receive such shipments, the responsible exhibitor or shipper will be notified immediately and payment in full for all charges due must be wired to Fern Exposition & Event Services within 24 hours. A twenty-five percent (25%) special service will be added to the freight bill for handling any consignments under these conditions. A \$10.00 MINIMUM fee will apply to this service

HAULING TO OR FROM LOCAL FACILITIES will be charged at prevailing hourly rates. In addition, appropriate weight charges for services rendered in accordance with the freight rate schedule will be applied.

INBOUND AND OUTBOUND TRAFFIC SCHEDULES are the responsibility of Fern Exposition and Event Services. To assure orderly and expeditious handling of exhibit material into and out of the convention hall, it is suggested that exhibitors, including local companies, clear all movement of exhibit material through Fern Exposition & Event Services, who is prepared to handle local pick-ups and deliveries on a coordinated schedule. In order to minimize congestion and comply with union requirements, all shipments should be channeled through Fern Exposition & Event Services.

EXHIBITS TO BE STORED will be charged at a rate of \$0.05/lb per month, with a minimum monthly rate of \$30.00 or fraction thereof. No charge for storage will be made for inbound shipments when received 14 days prior to the show.

EXHIBIT LOSS OR DISAPPEARANCE - Please refer to Terms and Conditions (TC-01 and TC-02) in this Exhibitor Services Manual.

DISPUTES - Please refer to Terms and Conditions (TC-01 and TC-02) in this Exhibitor Services Manual

INSURANCE - Please refer to Terms and Conditions (TC-01 and TC-02) in this Exhibitor Services Manual.

**material handling terms & conditions**

071618-93704

**EXHIBIT MATERIAL**

***RUSH***

**ADVANCE WAREHOUSE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**1500 Old Leonard Avenue  
Columbus, OH 43219**

**Great Lakes Technology Showcase  
2018**

Booth Number: \_\_\_\_\_

**Must Arrive By:  
Monday, August 13, 2018**

**fern**

**EXHIBIT MATERIAL**

***RUSH***

**ADVANCE WAREHOUSE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**1500 Old Leonard Avenue  
Columbus, OH 43219**

**Great Lakes Technology  
Showcase 2018**

Booth Number: \_\_\_\_\_

**Must Arrive By:  
Monday, August 13, 2018**

**fern**

**EXHIBIT MATERIAL**

***RUSH***

**EVENT SITE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**GCCC - Short North Ballroom**

**19 Convention Center Drive**

**Columbus, OH 43215**

**Great Lakes Technology Showcase  
2018**

Booth Number: \_\_\_\_\_

**Cannot Arrive Before:  
Tuesday, August 14, 2018**

**fern**

**EXHIBIT MATERIAL**

***RUSH***

**EVENT SITE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**GCCC - Short North Ballroom**

**19 Convention Center Drive**

**Columbus, OH 43215**

**Great Lakes Technology  
Showcase 2018**

Booth Number: \_\_\_\_\_

**Cannot Arrive Before:  
Tuesday, August 14, 2018**

**fern**



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## Great Lakes Technology Showcase 2018

August 14 - 15, 2018

Greater Columbus Convention Center - Short North Ballroom, Cc  
 02-12064-18

### IMPORTANT INSTRUCTIONS

Every shipment must be labeled and requires a Fern Bill of Lading (BOL) for each destination.

1. Exhibitor must complete request form and return before show close
2. Fern will create a BOL and shipping labels that will be printed
3. BOL and shipping labels will be delivered to your booth or held at the Service Center
4. Exhibitor must properly pack each shipment and apply labels
5. Exhibitor must return the signed BOL to the Service Center with piece count and est. weight

# of Labels Needed	
Carrier Requested	

### CARRIER SELECTION (select one of the following)

<input type="checkbox"/> Fern Transportation	<input type="checkbox"/> Common Carrier	<input type="checkbox"/> Expedited Carrier	<input type="checkbox"/> Company Truck/POV	<input type="checkbox"/> Van Line
Level of Service:	<input type="checkbox"/> Ground	<input type="checkbox"/> 2nd Day Air	<input type="checkbox"/> Next Day Air	<i>Note: Air Freight will be billed on Actual or Dimensional Weight, whichever is greater.</i>
Special Handling:	<input type="checkbox"/> Lift-Gate	<input type="checkbox"/> Residential Delivery	<input type="checkbox"/> Inside Delivery	
Declared Value (optional):	<input type="text"/>	(min. \$100): \$4.25 per \$100.00		
<b>All Carriers must be checked-in by time and location published in the Exhibitor Service Manual</b>				

### SHIP TO ADDRESS

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

### BILL TO ADDRESS

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

### EXHIBITOR SHIPMENT AUTHORIZATION

Signature X
Printed Name
Emergency/Mobile Phone #

By signing Exhibitor Shipment Authorization below, you and/or company agree to payment terms & conditions (listed in the show Exhibitor Services Manual), limits of liability (listed above) and authorizes Fern to use any payment method on file (including credit cards). All shipping charges and weights are estimates until the shipment is delivered.

### PACKAGE DIMENSIONS

Pkg #1 Dimensions:	Est. Wt.:
Pkg #2 Dimensions:	Est. Wt.:
Pkg #3 Dimensions:	Est. Wt.:
Pkg #4 Dimensions:	Est. Wt.:
Pkg #5 Dimensions:	Est. Wt.:
<b>Total Estimated Weight:</b>	

### SPECIAL INSTRUCTIONS

Yes, I have completed and included the Payment Authorization Form.  
**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**  
*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**outbound bill of lading request**

071618-93616



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# EXHIBITOR RULES AND REGULATIONS

## GENERAL EXHIBITOR RULES AND REGULATIONS

1. Smoking is prohibited in the Greater Columbus Convention Center (“the facility”).
2. Animals are not permitted in the facility except in conjunction with an approved exhibit, display, or performance legitimately requiring the use of animals. Support animals are permitted for physically challenged persons.
3. RV and trailer camping is prohibited within the city limits per city code.
4. Propane tanks are not permitted in the facility without written approval from the Columbus Division of Fire.
5. Use of any open flame is prohibited. All tank cylinders are to be secured.
6. Under no circumstances may grease or other waste material be poured into drains. Grease and any hazardous material must be removed in proper containers in accordance with applicable regulations and ordinances.
7. Decorations may not be taped, nailed, tacked or otherwise fastened to ceilings, painted surfaces, columns or fabric and decorative walls.
8. Helium balloons are not permitted in the facility.
9. Adhesive backed decals are not permitted in the facility.
10. Temporary exterior signs and banners must be approved by the Facility Management and may not be fastened to building exterior. Banners, signs or decorations may not be hung from ceilings within the facility without Greater Columbus Convention Center Management approval.
11. The facility is the exclusive provider of the following services: telephone, internet, food and beverage, booth cleaning, electricity, plumbing and banner and theatrical rigging.
12. Truck yards and loading dock areas are for the loading and unloading of vehicles only. All vehicles parked in these areas without proper authorization will be removed at the owner’s expense.
13. Overhead doors will be operated only by facility personnel and will be available or used only after prior arrangement is made with the Event Coordinator.
14. Exterior and loading dock area doors may not be propped open without prior authorization from the Greater Columbus Convention Center Security Coordinator. Exhibitors are not permitted to remove or tamper with automated closing devices.
15. Exhibitors using loading docks must unload their materials to booth areas using the designated elevators and entrances. High Street entrance doors are not approved loading areas. Vehicles left on loading dock areas are subject to be towed at the owner’s expense.
16. All exhibits, equipment, displays, etc. must observe the floor load capacities of the building.



17. All forklifts, hi-lifts or other material handling devices operated within the facility must be operated by an operator licensed by an OSHA approved agency or program.
18. During move-in and move-out exhibit halls, loading dock areas, truck yard and service areas are considered hazardous work areas. As such, the following will be strictly enforced:
  1. Absolutely no drinking of alcoholic beverages or the use of controlled substances will be permitted.
  2. No horseplay.
  3. No speeding or reckless use of equipment.
19. The Greater Columbus Convention Center has no facilities for the receiving and storage of freight or other shipments and recommends against the delivery of articles prior to the contracted event dates. Exhibitors must make shipping arrangements with the decorator handling the event.
20. All crate storage during exhibit hours must be handled by the contracted decorator.
21. All equipment, decorations, freight, etc. must be removed from the premises at the expiration of the contract. Items left beyond this time will be treated as abandoned equipment and disposed of accordingly. The facility will assume no responsibility for losses suffered by the exhibitor occasioned by theft or disappearance of this or any other equipment, articles or property.
22. The following has been discussed and approved by the Columbus Division of Fire:
  - A. Blocking of any Fire Exit is prohibited. No fire suppression equipment shall be obstructed or concealed.
  - B. All display vehicles or machinery must adhere to the following:
    - i. Equipment is to have **no more** than (1) one gallon of fuel.
    - ii. Gas cap **must** be taped to prevent leakage of fumes from tank.
    - iii. **Both** battery cables must be disconnected and secured.
    - iv. Transfer of fuel must be accomplished **outside** the building and must be into proper containers.
  - C. No cut trees or other similar decorations will be allowed for display in the facility. All decorative material, including drapes and fabric-covered displays or devices, must be fire retardant. The exhibitor must make available to the Fire Marshall the current certificate of flammability, if required to do so, prior to the exhibition of material.
  - D. No storage of exhibit material is permitted in the utility aisle behind booths.
  - E. Indoor tents or canopies must be fire proof, with certificate.
23. Exhibitors cannot bring any material, substance, equipment or object which reasonable may endanger the life of, or cause bodily injury to, any person in the facility, or which reasonably may constitute a hazard to the building or the property therein.
24. If any special hazards exist or problems arise that require help pertaining to Fire and Life Safety, please contact the Columbus Fire Prevention Bureau at (614) 645-7641 for assistance.
25. The Convention Center Manager and Security personnel reserve the right to inspect any carton, satchel, container, briefcase, luggage or package brought into or taken out of the facility.

26. The carrying of firearms and/or other weapons of any kind within the facility is limited to “officers of the law” unless prior written approval is attained from the Greater Columbus Convention Center Management.
27. The facility accepts no responsibility for loss of equipment left unsecured in the exhibitor’s area.
28. Abusive language, threats, assault, vandalism, theft and similar acts will result in the immediate removal of the offender from the premises. In case of violation of the law, charges may be filed for prosecution.



# ONLINE ORDERING SERVICES

## EXHIBITOR SERVICES

Click [here](#) to order convention services for your meeting, tradeshow, or exhibit. (Including Electrical, Plumbing, In-Booth Catering and Cleaning).

Clients requiring rigging should download, fill out, and then email the rigging form found [here](#).

Please contact Client Utilities directly if we can assist you in any way during the ordering process.

Phone: (614) 827-2548 or (614) 827-2644

Fax: (614) 827-2658

E-mail: [cutilities@columbusconventions.com](mailto:cutilities@columbusconventions.com)



## EXHIBITION SERVICES RIGGING REQUEST FORM

### Step 1: Provide Event and Contact Information

Name of Exhibition or Show \_\_\_\_\_  
 Show Location/Booth # \_\_\_\_\_  
 Company Name \_\_\_\_\_ Event # \_\_\_\_\_  
 Phone# \_\_\_\_\_ Email \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Ordered by \_\_\_\_\_

### Step 2: Provide Rigging Information

Sign/Banner Hanging - UNDER 75 LBS \_\_\_\_\_  
 Theatrical Rigging - OVER 75 LBS \_\_\_\_\_  
 Set-Up Date \_\_\_\_\_ Requested In Time \_\_\_\_\_  
 Take Down Date \_\_\_\_\_ Requested Out Time \_\_\_\_\_  
 Location of Hanging \_\_\_\_\_  
 Size, Number, and Type of Hangings \_\_\_\_\_

Estimated Hang Weight \_\_\_\_\_  
 Description of Hanging \_\_\_\_\_  
 Special Instructions \_\_\_\_\_

Materials Needed \_\_\_\_\_  
 Rigging Plot Yes \_\_\_\_\_ No \_\_\_\_\_

*All theatrical rigging requires a rigging plot at least **30 days** prior to rigging call.  
**Email all rigging/hang plots to rigging@mjp.com.**  
 Rigging materials used will be billed in addition to rigging according to the terms and rates on the following pages.*

**Step 3: Print and sign this form, then scan and email to cutilities@columbusconventions.com OR fax to 614.827.2658**

\_\_\_\_\_  
 Signature Date

*By submitting this request, you confirm you have read and agree to the terms and rates within this form.*

**GCCC OFFICE USE ONLY**  
**PLEASE DO NOT ENTER ANY DATA IN THE SPACES BELOW.**  
 ALL QUANTITIES WILL BE DETERMINED BY THE GCCC

Event ID \_\_\_\_\_

SIGN/BANNER HANGING - UNDER 75 LBS (1 HOUR MINIMUM)				
Move-In	Rate	# of Riggers	Hrs Each	Total
Mon - Sat 8AM - 5PM	\$70/HR			
Mon - Sat 5PM - Midnight	\$80/HR			
Mon - Sun Midnight - 8AM	\$90/HR			
Sun 8AM - 12AM	\$80/HR			
Holidays	\$90/HR			
ON-SITE - REQUESTS MADE 72 HOURS PRIOR	\$90/HR			
<b>High Lift</b>				
1 HOUR MINIMUM	\$60/HR			
<b>Move-Out</b>				
Mon - Sat 8AM - 5PM	\$70/HR			
Mon - Sat 5PM - Midnight	\$80/HR			
Mon - Sun Midnight - 8AM	\$90/HR			
Sun 8AM - 12AM	\$80/HR			
Holidays	\$90/HR			
<b>High Lift</b>				
1 HOUR MINIMUM	\$60/HR			

THEATRICAL RIGGING - OVER 75 LBS (4 HOUR MINIMUM IN AND OUT)				
Hang Points	Rate	# of Points		Total
Total number of points	\$100 EA			
<b>Move-In</b>				
Mon - Sat 8AM - 5PM	\$70/HR			
Mon - Sat 5PM - Midnight	\$80/HR			
Mon - Sun Midnight - 8AM	\$90/HR			
Sun 8AM - 12AM	\$80/HR			
Holidays	\$90/HR			
ON-SITE - REQUESTS MADE 72 HOURS PRIOR	\$90/HR			
<b>High Lift</b>				
1 HOUR MINIMUM	\$60/HR			
<b>Move-Out</b>				
Mon - Sat 8AM - 5PM	\$70/HR			
Mon - Sat 5PM - Midnight	\$80/HR			
Mon - Sun Midnight - 8AM	\$90/HR			
Sun 8AM - 12AM	\$80/HR			
Holidays	\$90/HR			
ON-SITE - REQUESTS MADE 72 HOURS PRIOR	\$90/HR			
<b>High Lift</b>				
1 HOUR MINIMUM	\$60/HR			

**LABOR + SERVICE FEES TOTAL:** \_\_\_\_\_

**LIFT TOTAL:** \_\_\_\_\_

**MATERIALS TOTAL:** \_\_\_\_\_

(See page 2 for rates)

**GRAND TOTAL:** \_\_\_\_\_

# GREATER COLUMBUS CONVENTION CENTER IMPORTANT CONDITIONS AND REGULATIONS

*All terms, conditions and rates on this form are subject to change at any time without notice.*

## RIGGING SERVICES - CONDITIONS FOR PROCESSING SERVICE ORDER FORMS:

1. Payment information must accompany service order form.
2. All order form information must be completed in full (top two sections only) for order to be processed. Incomplete order forms could result in a processing delay that could result in slow service installation.
3. No service will be installed until all payment information is received.
4. Estimates given by GCCC are only estimates. Actual cost is determined at time of installation.
5. Preorder rate applies to all orders received 72 hours prior to first exhibitor move in day. All other orders will be considered on-site orders and on-site rates will apply.
6. One hour minimum charge per person for date and time when banner/sign/theatrical not ready for installation and/or clients do not show up.
7. Any changes in location after initial installation will reflect additional labor at posted rigging rates.
8. Weight limit for signs and banners is 75 lbs. All banners/signs over 75 lbs and/or any type of truss rigging are automatically considered theatrical rigging at the rates listed. All rigging requests are automatically performed by 2 person crews per OSHA safety regulations.
9. Rigging crews only perform the hanging of banners/signs/theatrical, no assembly is done. All hangings must be ready for installation at time of request.
10. After installation - NO REFUND.
11. Banner calls that run longer than 8 hours. The rate after the 8th hour will increase to time and a half for hours 9 and 10. Hours after 10 will be billed at double time. Calls that span rates will be charged at the higher of those rates for the duration plus applicable overtime.
12. Riggers will have 8 hours off between calls. If riggers are brought back before 8 hours, then the rate for the riggers will be time and a half for the length of the call.
13. Theatrical calls that run longer than 8 hours. The rate after the 8th hour will increase to time and a half for hours 9 and 10. Hours after 10 will be billed at double time. Calls that span rates will be charged at the higher of those rates for the duration plus applicable overtime.
14. Theatrical riggers will have 8 hours off between calls. If riggers are brought back before 8 hours, then the rate for the riggers will be time and a half for the length of the call.
15. Mills James is not permitted to assemble any hanging displays.

**Holidays Observed:** New Year's Eve, New Year's Day, Martin Luther King Day, Memorial Day, July 4th - Independence Day, Labor Day, Thanksgiving Day, Thanksgiving Day After, Christmas Eve, Christmas Day

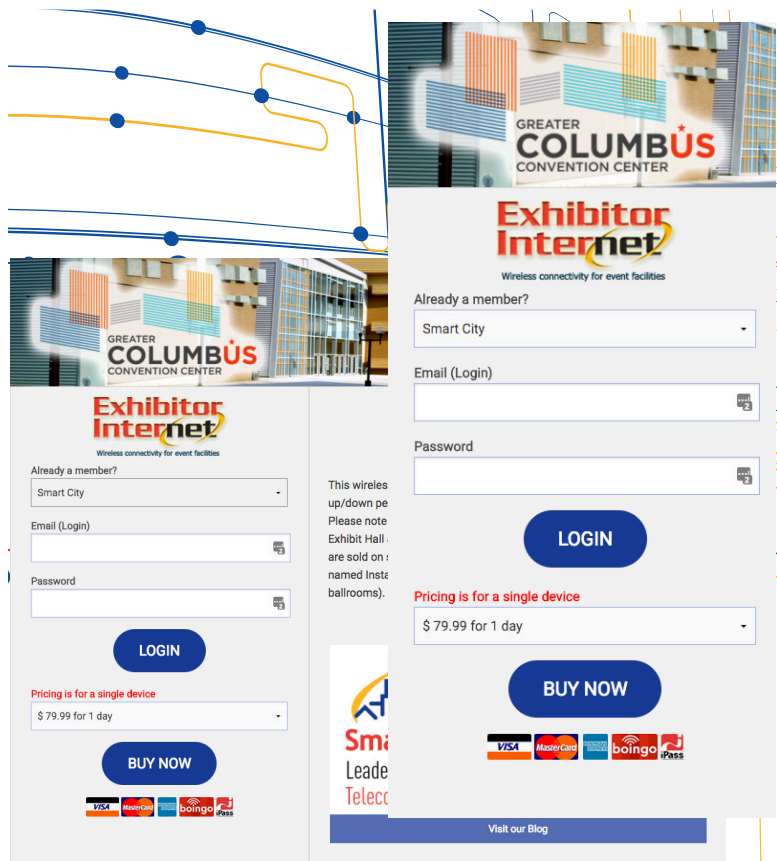
## GCCC OFFICE USE ONLY

MATERIALS RATES			
Materials	Unit Price	Total Used	Cost
Rigging Cable	\$3.75/ft		
Rigging Wire	\$0.90/ft		
Rigging Come A Long	\$25		
Zip Ties	\$1.35		
Beam Clamp	\$75		
Cross Bars	\$10		
Hooks	\$0.85		



# Smart City Wireless Services

## Greater Columbus Convention Center



### Wireless Options

Depending on where you are in the facility, you will see one or both of the following SSIDs (network names). Although you may see both Exhibitor and Instant Internet, they are not actually supported in all areas. These networks are supported only in the areas designated below. Choose the option which best suits your location and requirements.

- **Exhibitor Internet**

Available throughout the convention center.

\*Connectivity speeds up to 1.54Mbps up/down.

- **5 GHz wireless frequency only**

- 1 day for \$79.99
- 3 day for \$159.99
- 5 day for \$239.99

- **Instant Internet**

Available throughout the convention center with the **exception** of the Exhibit Halls.

\*Connectivity speeds up to 768k up/down.

- 1 day for \$12.95

- **Complimentary WiFi**

Available throughout all public spaces and meeting rooms in the convention center.

\*Connectivity speeds up to 256k up/down.

\* Each purchase is limited to one device. One account cannot be shared among multiple devices simultaneously.

### WiFi Connection Guide

- Open your browser (Internet Explorer, Firefox, Safari, or other standard browser). You should see a page resembling the graphic shown.\*
- If this is your initial purchase, enter your username (email address) and password in the area shown on the left and click BUY NOW. Follow additional prompts to complete your purchase or log-in. Refer to service options and limitations shown to the right.
- If you have already created an account and are returning for an additional session, click LOGIN.

\*If you do not see the above screenshot when you open your browser, please refresh your browser. If you still do not see this page you may need to manually select the SSID (network name) by following your computer's procedure for viewing and selecting a wireless network. The Smart City SSIDs to look for are "Exhibitor Internet" or "Instant Internet."

### Questions?

For questions regarding wireless services or any of the other wired Internet and telephone services we provide, please call Smart City at 888-446-6911 or visit us online at [www.smartcitynetworks.com](http://www.smartcitynetworks.com)



Hughie's  
www.hughies.com  
event production services

## Online Ordering Services



Click [here](#) to order Audio Visual for your meeting, tradeshow, or exhibit.

Please contact a representative directly for any questions.

Phone: (614) 436-5273

Fax: (614) 436-5290

Toll Free: (800) 643-2959

E-mail: [cbsales@hughies.com](mailto:cbsales@hughies.com)







# Smart City Wireless Services

## Greater Columbus Convention Center



### Wireless Options

Depending on where you are in the facility, you will see one or both of the following SSIDs (network names). Although you may see both Exhibitor and Instant Internet, they are not actually supported in all areas. These networks are supported only in the areas designated below. Choose the option which best suits your location and requirements.

Exhibitor Internet
Available throughout the convention center
*Connectivity speeds up to 1.54Mbps up/down
5 GHz wireless frequency only
<b>1 day for \$79.99</b>
<b>3 day for \$227.97</b> <i>5% discount</i>
<b>5 day for \$359.95</b> <i>10% discount</i>

Instant Internet
Available in the convention center with the exception of the Exhibit Halls
*Connectivity speeds up to 768k up/down
<b>1 day for \$12.95</b>

Complimentary WiFi
Available in common areas (hallway, meeting rooms, lobby areas).
*Connectivity speeds up to 256k up/down

\* Each purchase is limited to one device. One account cannot be shared among multiple devices simultaneously.

### Questions

For questions regarding wireless services or any of the other wired internet and telephone services we provide, please call Smart City at 888-446-6911 or visit us online at [www.smartcitynetworks.com](http://www.smartcitynetworks.com).

- CONNECT**  
 Connect to the network name (i.e., Exhibitor Internet or Instant Internet) by following your computer's procedure for choosing available wireless networks.
- OPEN BROWSER**  
 Open your browser (Internet Explorer, Firefox, Safari, or other browser). You should see a page resembling the graphic shown below. If you do not see the graphic shown, please refresh your browser.
- BUY NOW**  
 If this is your initial purchase click BUY NOW. Follow prompts to complete your purchase. Refer to service options and limitations shown to the right.
- LOGIN**  
 If you have already created an account and are returning for additional sessions, enter your username and password, then click LOGIN.





Exhibitor Company Name:	Show Name:
Billing Company Name:	Show Dates: / / To / /
Billing Company Address:	Incentive Order Deadline: <b>14 Days Prior to 1st Day of Show Move-in</b>
City, State / Country, Zip:	Booth / Room #:
Contact Name:	Phone Number: ( ) -
Contact Email:	Cell Number: ( ) -
On-Site Contact:	On-Site Number: ( ) -

**When your order is processed, you will receive an email with a link to Smart City Networks payment portal. Payment in full is required prior to the event.**

With execution of this document the Customer hereby authorizes Smart City to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the Terms and Conditions and Attachments.

**View complete Terms & Conditions at: [orders.smartcitynetworks.com/tc.aspx?center=099](http://orders.smartcitynetworks.com/tc.aspx?center=099)**

<b>Print Authorized Name Accepting Terms and Conditions:</b>	<b>Authorized Signature Accepting Terms and Conditions:</b>
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<p style="text-align: center;"><b>Dedicated Wired Internet Routers Allowed</b></p> <p style="text-align: center;">Connection speeds of 3Mbps and up</p> <p><b>Required for:</b></p> <ul style="list-style-type: none"> <li>• Web Casting</li> <li>• HD Streaming</li> <li>• Routers(wired or wireless)</li> </ul> <p><b>Includes 5 Static Public IP Addresses</b></p>	<p style="text-align: center;"><b>Broadband Wired Internet No Wired or Wireless Routers</b></p> <p style="text-align: center;">Connection speeds 1.5mbps Burstable to 3mbps, DHCP</p> <p><b>Recommended for:</b></p> <ul style="list-style-type: none"> <li>• Internet Applications</li> <li>• Social Media</li> <li>• Multi Media Downloads</li> </ul> <p><b>Includes 1 Private IP Address</b></p>
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**Wireless services are NOT included on this form – please contact us for specific rates.**

**ORDER ONLINE: [orders.smartcitynetworks.com/ordering.aspx](http://orders.smartcitynetworks.com/ordering.aspx)**

**\*\*\*Incentive rate applies to orders received with payment 14 days prior to 1<sup>st</sup> day of show move-in\*\*\***

1. Internet Services – Routers Prohibited	QTY	Incentive	Base	On-Site	Total
a. Broadband Internet Service		\$895	\$1,140	\$1,368	
b. Additional Device for Broadband Service, Per Device Up to 4		\$185	\$220	\$255	
<b>If you require 6 or more devices – Please call (888) 446-6911.</b>					
2. Dedicated Internet Services – Routers Supported					
a. Dedicated 3Mbps		\$3,495	\$4,370	\$5,244	
b. Dedicated 6Mbps		\$5,900	\$7,375	\$8,850	
c. Dedicated 10Mbps		\$7,850	\$9,810	\$11,772	
d. Upgrade to 29 Public Static IP Addresses		\$995	\$1,194	\$1,433	
<b>Higher Bandwidth Services Available – Please call (888) 446-6911 for quote.</b>					
3. Internet Equipment & Labor					
a. Switch Rental – up to 24 ports		\$185	\$225	\$270	
b. Patch Cable (up to 50') – Cat5e		\$50	\$62	\$74	
c. Labor / Floor Work – Fee Per Hour		\$125	\$125	\$125	
4. Standard Cable TV Services					
a. Premium Service – Digital (Local & Expanded Channels, CNN)		\$450	\$565	\$650	
b. Additional Premium Service – (per device) in same general location		\$150	\$185	\$222	
c. Custom Requests (Additional Premium Channels / Packages)		Call 888-446-6911 for quote			
5. Special Quote – Attachment A or Statement of Work (if applicable)					
6. Distance Fee of \$500 Internet / \$100 Telephone for each line outside the convention venue x (number of lines)					
<b>For extension of 3<sup>rd</sup> party data circuits (ISDN, DSL, T-1, DS3, Ethernet) please call for quote.</b>					
			<b>SUBTOTAL</b>		
			<b>ESTIMATED 10% TAX / FEES</b>		
			<b>GRAND TOTAL</b>		
<b>Make Checks Payable to SMART CITY NETWORKS</b> Send Completed Orders with Payment To: 5795 W. Badura Avenue, Suite 110 Las Vegas, NV 89118 (888) 446-6911 FAX (702) 943-6001 <a href="mailto:csr@smartcity.com">csr@smartcity.com</a>					

Effective January 1, 2018 – December 31, 2018

Customer No: **2018 - 050 -**

INTERNET – NETWORK / CABLE TV SERVICE CONTRACT

# Network Security Declaration

Center: **Greater Columbus CC (050) - OH**

Company Name: \_\_\_\_\_

Show: \_\_\_\_\_

Booth / Room #: \_\_\_\_\_

Customer / Ref #: **2018 - 050 -**

The Network Security Policy implemented for this Facility requires Customer(s) adherence to several necessary precautions in order for Smart City to maintain a healthy, viable network for all Customers. This declaration of compliance with the security requirements as noted herein is an acknowledgement of Smart City's filtering policies and must be completed, signed by an authorized Customer representative and mailed or faxed to Smart City prior to the requested network service(s) being activated for Customer's usage.

## Network Security Policy:

Smart City requires that all devices directly or indirectly accessing Smart City's network(s) have the latest virus scan software, Windows® security updates, system patches, and any other technological precautions necessary to protect the Customer(s) and others from viruses, malicious programs, and other disruptive applications. Any device(s) which adversely impacts Smart City's network(s) may cause service interruptions to Customer(s) which can lead to disconnection of the Customer's equipment from the network(s), with or without prior notice at Smart City's sole discretion. The device(s) in question will remain disconnected until all issues are adequately resolved. All charges will apply and no refunds will be given. Additional charges may apply for trouble diagnosis and / or problem resolution.

Smart City has implemented filtering policies on all Internet routers. These filters block all inbound Internet Control Message Protocol (ICMP) -- Ping, Traceroute, etc. -- destined to any Smart City Network(s). Smart City understands that Ping and Traceroute are valuable troubleshooting tools; therefore Smart City's Policy does allow ICMP (Ping & Traceroute) packets sourced from any Smart City network(s).

Further, to avoid infection by common Internet worms (Nachi, MSBlaster, LoveSAN, etc.), Smart City has implemented similar filters on the following TCP and UDP port numbers: UDP – 137, 138, 402, 1434 and TCP – 135, 139, 402, 445, 4444.

Customers requiring inbound or outbound access to any of the filtered ports, should contact a Smart City customer service representative in advance of the event with details of the specific requirements so that Smart City may consider the potential of a customized alternative.

Each Customer's business is important to Smart City and with advanced and timely notification of a Customer's needs we are confident that we can provide network services that perform as expected for all clients.

**\*\*\* Please inform all show site personnel about the importance of Smart City's Network Security compliance issues \*\*\***

**\*\*\* Services are activated after Smart City is in receipt of this signed declaration of compliance with our network security requirements \*\*\***

Device(s) Operating System: \_\_\_\_\_

Total # of Devices  
Connecting to Smart  
City's Network:: \_\_\_\_\_

Type of Anti-Virus Software Installed:                      Norton      McAfee      Other: \_\_\_\_\_

Virus Scan Last Updated - Date:      /      /      Security Updates Last Performed - Date:      /      /

Are You Renting Computers?      Yes      No      Rental Company Name: \_\_\_\_\_

Rental Company Contact: \_\_\_\_\_ Contact Number: \_\_\_\_\_

With execution of this document the Customer hereby attests that Customer provided equipment, which will be connected to Smart City's network(s) at the above noted Facility and Show / Event has been properly protected, contains anti-virus software, and the latest patches and security updates have been installed. Customer(s) also accepts the responsibility for the performance of Customer's equipment and understands the conditions placed on service delivery by this document as well as the potential that additional charges may be incurred should Customer's equipment be found to adversely impact Smart City's network(s) performance. The Customer acknowledges that this Network Security Declaration is part of the Customer Contract allowing Smart City to provide requested service(s) and is subject to change without notice.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title



# Floor Plan – Communications Cable

Center: **Greater Columbus CC (050) - OH**

Company Name: \_\_\_\_\_

Show: \_\_\_\_\_

Booth / Room #: \_\_\_\_\_

Customer / Ref #: **2018 - 050 -** \_\_\_\_\_

**Data communications cabling.** Smart City is the **exclusive installer** of Data communications cabling. Smart City provides cabling to booths, within booths (under carpet and flooring) and from booth-to-booth. Fiber Optic, twisted pair (Category 5 and 6), and all other data related cabling fall under Smart City's area of expertise.

**IMPORTANT!!** Prior to installation of service, a complete floor plan is required. Please utilize this grid should you not have your own floor plan to send us. You may use a different floor plan for each service group (Internet, etc.) or combine all services on one floor plan. For a floor plan to be considered complete it **must** include all the information listed below (Main Distribution Location "MDL", designated location of items within the booth, surrounding booths, scale-length and width).

Adjacent Booth or Aisle# \_\_\_\_\_


Adjacent Booth or Aisle# \_\_\_\_\_

**X** = Main Distribution Location (**MDL**) – The originating line(s) for service, whether from overhead, a floor pocket or a column, will be delivered to a "**MDL**" before being distributed within your booth. Example: Storage area, back of booth, etc. (unless specified, the default for the "**MDL**" will be the back of the booth or at Smart City's discretion, the most convenient location). All distribution of services to their final destination within the booth will originate from the "**MDL**". A per line move fee will apply to relocate services within your booth after they have been engineered and / or installed.

**T** = Location of Telephones, Fax lines or other telecommunications equipment "**T**".

**I / H / PC / C** = Location of primary Internet Service "**I**", Hubs "**H**", Patch Cables "**PC**" and / or Computers "**C**". For Smart City to perform your floor work, you will need to indicate the location of each item you want cabled. Make sure to order your floor work, hubs, and patch cables early and in advance of the show moving in.

**Orientation** = The Booth or Aisle #'s surrounding your booth. A minimum of one surrounding Booth or Aisle # is required (two or more would be more helpful) for Smart City to accurately install your services.

**Size** = Booth dimensions (example 10x10) \_\_\_\_\_ . **Scale** = 1 Box is equal to \_\_\_\_\_ ft.



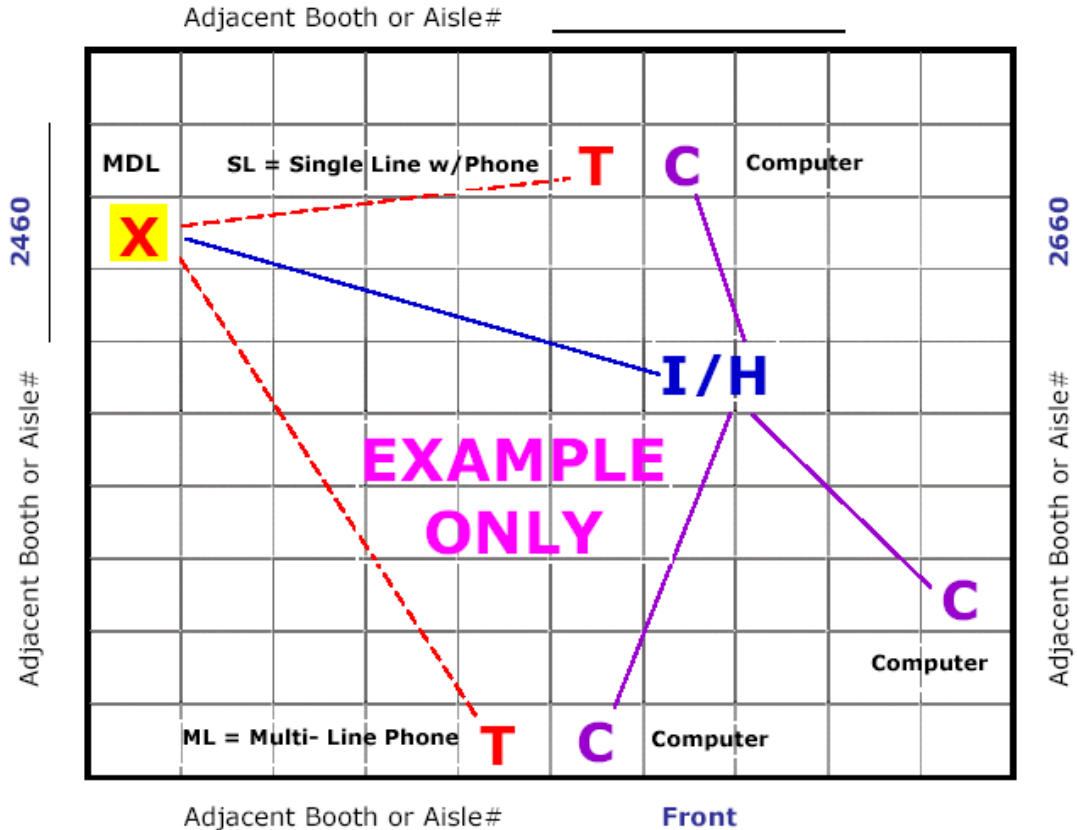
# Floor Plan – Communications Cable

Center: Greater Columbus CC (050) - OH  
 Show: ABC Example Show

Company Name: ABC Example Company  
 Booth / Room #: 1234  
 Customer / Ref #: 2018 - 050 - XXX - XXXX

**Data communications cabling.** Smart City is the **exclusive installer** of Data communications cabling. Smart City provides cabling to booths, within booths (under carpet and flooring) and from booth-to-booth. Fiber Optic, twisted pair (Category 5 and 6), and all other data related cabling fall under Smart City's area of expertise.

**IMPORTANT!!** Prior to installation of service, a complete floor plan is required. Please utilize this grid should you not have your own floor plan to send us. You may use a different floor plan for each service group (Internet, etc.) or combine all services on one floor plan. For a floor plan to be considered complete it **must** include all the information listed below (Main Distribution Location "MDL", designated location of items within the booth, surrounding booths, scale-length and width).



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**Orientation** = The Booth or Aisle #'s surrounding your booth. A minimum of one surrounding Booth or Aisle # is required (two or more would be more helpful) for Smart City to accurately install your services.

**Size** = Booth dimensions (example 10x10) 20 X 20 . **Scale** = 1 Box is equal to 2 ft.